

# Multiple Agency Fiscal Note Summary

<b>Bill Number:</b> 5213 SB	<b>Title:</b> Pharmacy benefit managers
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## Estimated Cash Receipts

NONE

## Estimated Operating Expenditures

Agency Name	2023-25				2025-27				2027-29			
	FTEs	GF-State	NGF-Outlook	Total	FTEs	GF-State	NGF-Outlook	Total	FTEs	GF-State	NGF-Outlook	Total
Washington State Health Care Authority	Non-zero but indeterminate cost and/or savings. Please see discussion.											
Office of Insurance Commissioner	.0	0	0	181,270	.0	0	0	173,462	.0	0	0	173,462
<b>Total \$</b>	<b>0.0</b>	<b>0</b>	<b>0</b>	<b>181,270</b>	<b>0.0</b>	<b>0</b>	<b>0</b>	<b>173,462</b>	<b>0.0</b>	<b>0</b>	<b>0</b>	<b>173,462</b>

## Estimated Capital Budget Expenditures

Agency Name	2023-25			2025-27			2027-29		
	FTEs	Bonds	Total	FTEs	Bonds	Total	FTEs	Bonds	Total
Washington State Health Care Authority	.0	0	0	.0	0	0	.0	0	0
Office of Insurance Commissioner	.0	0	0	.0	0	0	.0	0	0
<b>Total \$</b>	<b>0.0</b>	<b>0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0</b>

## Estimated Capital Budget Breakout

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<b>Prepared by:</b> Jason Brown, OFM	<b>Phone:</b> (360) 742-7277	<b>Date Published:</b> Final
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# Individual State Agency Fiscal Note

<b>Bill Number:</b> 5213 SB	<b>Title:</b> Pharmacy benefit managers	<b>Agency:</b> 107-Washington State Health Care Authority
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## Part I: Estimates

**No Fiscal Impact**

**Estimated Cash Receipts to:**

NONE

**Estimated Operating Expenditures from:**

**Non-zero but indeterminate cost and/or savings. Please see discussion.**

**Estimated Capital Budget Impact:**

NONE

*The cash receipts and expenditure estimates on this page represent the most likely fiscal impact. Factors impacting the precision of these estimates, and alternate ranges (if appropriate), are explained in Part II.*

Check applicable boxes and follow corresponding instructions:

- If fiscal impact is greater than \$50,000 per fiscal year in the current biennium or in subsequent biennia, complete entire fiscal note form Parts I-V.
- If fiscal impact is less than \$50,000 per fiscal year in the current biennium or in subsequent biennia, complete this page only (Part I).
- Capital budget impact, complete Part IV.
- Requires new rule making, complete Part V.

Legislative Contact: Greg Attanasio	Phone: 360-786-7410	Date: 01/15/2023
Agency Preparation: Joseph Cushman	Phone: 360-725-5714	Date: 01/30/2023
Agency Approval: Megan Atkinson	Phone: 360-725-1222	Date: 01/30/2023
OFM Review: Marcus Ehrlander	Phone: (360) 489-4327	Date: 01/30/2023

## Part II: Narrative Explanation

### II. A - Brief Description Of What The Measure Does That Has Fiscal Impact

*Significant provisions of the bill and any related workload or policy assumptions that have revenue or expenditure impact on the responding agency by section number.*

Please see attached.

### II. B - Cash receipts Impact

*Cash receipts impact of the legislation on the responding agency with the cash receipts provisions identified by section number and when appropriate, the detail of the revenue sources. Description of the factual basis of the assumptions and the method by which the cash receipts impact is derived. Explanation of how workload assumptions translate into estimates. Distinguished between one time and ongoing functions.*

Please see attached.

### II. C - Expenditures

*Agency expenditures necessary to implement this legislation (or savings resulting from this legislation), with the provisions of the legislation that result in the expenditures (or savings) identified by section number. Description of the factual basis of the assumptions and the method by which the expenditure impact is derived. Explanation of how workload assumptions translate into cost estimates. Distinguished between one time and ongoing functions.*

Please see attached.

## Part III: Expenditure Detail

### III. A - Operating Budget Expenditures

Non-zero but indeterminate cost and/or savings. Please see discussion.

### III. B - Expenditures by Object Or Purpose

Non-zero but indeterminate cost and/or savings. Please see discussion.

**III. C - Operating FTE Detail:** *FTEs listed by classification and corresponding annual compensation. Totals agree with total FTEs in Part I and Part IIIA.*

NONE

### III. D - Expenditures By Program (optional)

NONE

## Part IV: Capital Budget Impact

### IV. A - Capital Budget Expenditures

NONE

### IV. B - Expenditures by Object Or Purpose

NONE

### IV. C - Capital Budget Breakout

*Acquisition and construction costs not reflected elsewhere on the fiscal note and description of potential financing methods.*

NONE

**IV. D - Capital FTE Detail:** *FTEs listed by classification and corresponding annual compensation. Totals agree with total FTEs in Part IVB.*

NONE

**Part V: New Rule Making Required**

*Provisions of the bill that require the agency to adopt new administrative rules or repeal/revise existing rules.*

# HCA Fiscal Note

Bill Number: 5213 HB Pharmacy Benefit Managers

HCA Request #: 23-038

## **Part II: Narrative Explanation**

### **II. A - Brief Description Of What The Measure Does That Has Fiscal Impact**

An act relating to pharmacy benefit managers, amending several RCW's.

Section 6(1) lists several restrictions that limit how a pharmacy benefit manager (PBM) reimburse, use, or exclude a pharmacy from their network.

Section 6(2) lists several provisions a PBM must include in contracts with participating pharmacies. Such as permitting a covered person to receive delivery or mail order of a medication through any network pharmacy while maintaining the same copays, fees, and days allowances.

Section 6(3) lists requirements PBM's must adhere to when a covered person is using a mail order or specialty pharmacy.

### **II. B - Cash Receipts Impact**

None

### **II. C – Expenditures**

Indeterminate.

Section 6(1) may increase costs to Uniform Medicaid Plan (UMP) and other Employee and Retiree Benefit (ERB) plans because they use select mail order and specialty pharmacies to negotiate discounts that would be eroded with open access. Community pharmacies would be able to dispense these medications at higher costs to the program because they may not have the same discounted rate or their reimbursement requests may be higher if their discounts from wholesalers is not as good as specialty or mail order pharmacies. These costs are indeterminate because it depends on the actual medications, the number of patients who switch pharmacies, and the price of the drugs in the future.

Sections 6 (2) & (3) states a PBM shall allow for dispensing at local pharmacies if a prescription is delayed or unusable, this could lead to increased drug costs to ERB plans relating to preferred specialty and mail order pharmacies. These preferred pharmacies have specific contracted reimbursement rates that could be affected if patients switch pharmacies under this provision.

The costs associated with section 6 could possibly be between \$350,000/yr. to several million.

## **Part IV: Capital Budget Impact**

None

## **Part V: New Rule Making Require**

None

# Individual State Agency Fiscal Note

<b>Bill Number:</b> 5213 SB	<b>Title:</b> Pharmacy benefit managers	<b>Agency:</b> 160-Office of Insurance Commissioner
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## Part I: Estimates

**No Fiscal Impact**

### Estimated Cash Receipts to:

NONE

### Estimated Operating Expenditures from:

	FY 2024	FY 2025	2023-25	2025-27	2027-29
<b>Account</b>					
Insurance Commissioners Regulatory Account-State 138-1	94,539	86,731	181,270	173,462	173,462
<b>Total \$</b>	94,539	86,731	181,270	173,462	173,462

### Estimated Capital Budget Impact:

NONE

*The cash receipts and expenditure estimates on this page represent the most likely fiscal impact. Factors impacting the precision of these estimates, and alternate ranges (if appropriate), are explained in Part II.*

Check applicable boxes and follow corresponding instructions:

- If fiscal impact is greater than \$50,000 per fiscal year in the current biennium or in subsequent biennia, complete entire fiscal note form Parts I-V.
- If fiscal impact is less than \$50,000 per fiscal year in the current biennium or in subsequent biennia, complete this page only (Part I).
- Capital budget impact, complete Part IV.
- Requires new rule making, complete Part V.

Legislative Contact: Greg Attanasio	Phone: 360-786-7410	Date: 01/15/2023
Agency Preparation: Jane Beyer	Phone: 360-725-7043	Date: 01/19/2023
Agency Approval: Michael Wood	Phone: 360-725-7007	Date: 01/19/2023
OFM Review: Jason Brown	Phone: (360) 742-7277	Date: 01/20/2023

## Part II: Narrative Explanation

### II. A - Brief Description Of What The Measure Does That Has Fiscal Impact

*Significant provisions of the bill and any related workload or policy assumptions that have revenue or expenditure impact on the responding agency by section number.*

Sections 1(4)(b) and 1(4)(c)(xvi), effective January 1, 2025, removes Pharmacy Benefit Managers (PBMs) from the definition of Health Care Benefit Managers (HCBMs).

Section 2(17) defines Pharmacy Benefit Manager as a person that administers or manages a pharmacy benefits plan or program under a contractual obligation.

Section 3(1) and (2) requires PBMs to register with the Office of Insurance Commissioner (OIC) and pay an initial registration and an annual registration renewal fee. The OIC must set the fees through rulemaking and ensure the fees are sufficient to cover the costs of registration, renewing and overseeing the activities of the PBMs. All fees must be deposited into the Insurance Commissioner's Regulatory Account.

Section 4(1) and (2) require PBMs to enter into contracts for administration of pharmacy benefit plans and to file those contracts with OIC for review.

Section 5(1) requires pharmacy benefit managers (PBMs) to respond to OIC inquiries within 15 business days in the form and manner requested by the commissioner. If a PBM fails to respond in a complete or timely manner, it will be considered a violation of this chapter.

Section 6 outlines numerous prohibitions and requirements related to PBM business practices.

Section 8 authorizes the OIC to adopt rules necessary to implement this act.

### II. B - Cash receipts Impact

*Cash receipts impact of the legislation on the responding agency with the cash receipts provisions identified by section number and when appropriate, the detail of the revenue sources. Description of the factual basis of the assumptions and the method by which the cash receipts impact is derived. Explanation of how workload assumptions translate into estimates. Distinguished between one time and ongoing functions.*

Section 3(1) and (2) requires Pharmacy Benefit Managers (PBMs) to register with the Office of Insurance Commissioner (OIC) and pay an initial registration and an annual registration renewal fee. The OIC must set the fees through rulemaking and ensure the fees are sufficient to cover the costs of registration, renewing and overseeing the activities of the PBMs. All fees must be deposited into the Insurance Commissioner's Regulatory Account.

It is assumed that the initial registration and annual renewal fees for PBMs will be treated similarly, in process, to the OIC's current Health Care Benefit Manager (HCBM) registration and renewal fees. Initial registration fees will be \$200, which is the same as the current HCBM initial registration fee, and registrations/renewals will be valid through the end of a fiscal year. Once per year, based on legislative appropriation and fund balance, the PBM renewal fee will be set for the coming fiscal year.

Currently, to be registered or renewed as a HCBM, PBMs are already required to pay fees that are sufficient to cover the costs of registering, renewing and oversight activities. Therefore, the OIC assumes no additional revenue impact because of this bill.

### II. C - Expenditures

*Agency expenditures necessary to implement this legislation (or savings resulting from this legislation), with the provisions of the legislation that result in the expenditures (or savings) identified by section number. Description of the factual basis of the assumptions and the method by which the expenditure impact is derived. Explanation of how workload assumptions translate into cost estimates. Distinguished between one time and ongoing functions.*

Section 2(17) defines Pharmacy Benefit Manager (PBM) as a person that administers or manages a pharmacy benefits

plan or program under a contractual obligation. The definition does not limit PBM activity to fully insured health plans and PEBB/SEBB, as is the case in the current health care benefit manager statute in chapter 48.200 RCW. The bill also applies to PBM practices related to self-funded group health plans, as well as Medicare Advantage plans.

Section 3, effective January 1, 2025, requires Pharmacy Benefit Managers (PBMs) to register with the Office of Insurance Commissioner (OIC) and pay an initial registration and an annual registration renewal fee. PBMs are currently required to register as a Health Care Benefit Manager (HCBM) and pay fees that are sufficient to cover the costs of registering, renewing and oversight activities. Removing PBM registrations and fees from the HCBMs processes will require the OIC to make changes to its information technology (IT) systems to enable the agency's existing licensing/registration system and online e-commerce portal website to process registrations and renewals online for PBMs. The changes to IT systems would include a combination of system configuration changes and software programming enhancements. The OIC's IT staff will implement these changes in-house to ensure that the system changes align with existing IT infrastructure and technical approaches that the OIC uses in its other online licensing/registration portal systems and e-commerce websites. The cost estimate for the system changes and new software development is assumed to be a one-time cost in FY2024 and estimated at 381 hours utilizing five IT staff. The cost estimate is based on the similar work performed to implement the Health Care Benefit Manager registration/renewal process, which the agency completed in late 2020. Additionally, issuance of a new certificate of registration for each registered PBM will require approximately 4 hours of a Functional Program Analyst 3 in FY2024.

Section 4(1) and (2) require PBMs to enter into contracts for administration of pharmacy benefit plans and to file those contracts with OIC for review. The OIC will be required to develop and issue new PBM general filing instructions to permit PBMs to submit contracts and contract amendments requiring one-time costs of 8 hours of a Functional Program Analyst 4 in FY2024.

Section 5(1) requires pharmacy benefit managers (PBMs) to respond to OIC inquiries within 15 business days in the form and manner requested by the commissioner. If a PBM fails to respond in a complete or timely manner, it will be considered a violation of this chapter.

Section 6 outlines numerous prohibitions and requirements related to PBM business practices. All PBM provider contracts and health plan form filings must be reviewed to ensure that they are in compliance with the requirements of this section. The OIC receives approximately 200 pharmacy provider contracts and 312 health plan form filings each year and assumes the modified review criteria will result in an additional 30 minutes of review per provider contract filing; and an additional 15 minutes of review per health form filing in FY2024, reduced to 5 minutes of review per health form filing beginning in FY2025 requiring 100 hours (200 provider contracts x 30 minutes) of a Functional Program Analyst 3 (FPA3) beginning in FY2024; 78 hours (312 health form filings x 15 minutes) of a FPA3 in FY2024; and 26 hours (312 health form filings x 5 minutes) of a FPA3 in FY2025 and thereafter. The (OIC) will also require one-time costs, in FY2024, of 34 hours of a Functional Program Analyst 4 to update filing review standards, update checklist documents and filing instructions, and train staff.

Due to the numerous prohibitions and requirements in Section 6, and that plans not previously regulated by state law are now included, the OIC assumes additional inquiries will be received and additional time will be required to resolve PBM related consumer and provider complaints and inquiries. The amount of consumer calls, written inquiries and complaints relating to PBMs is expected to remain the same. However, the complexity of these cases due to the numerous prohibitions and requirements of this bill will significantly increase time required for the average informational case. In 2022, the OIC processed 46 informational cases regarding PBMs. Informational cases generally take 10 minutes per case. For purposes of this fiscal note, it is assumed informational cases will require 3.25 hours per case requiring a total of 142 hours (46 info cases x 3.10 hours) of a Functional Program Analyst 3 each year beginning in FY2025.

The OIC assumes an additional 1% of the 112,000 licensed pharmacists, or 1,120, will contact the OIC with inquiries each year. Informational cases generally take 10 minutes per case requiring 187 hours (1,120 inquiries x 10 minutes) of a FPA3 beginning in FY2015.



Medicare beneficiaries utilize benefits at a much higher rate than those with private or employer-sponsored health plans. The OIC assumes an additional 156 inquiries and 156 complaints each year beginning in FY2025. Informational cases generally take 15 minutes per case and complaint cases generally take 4 hours per case requiring a total of 663 hours (156 info cases x 15 minutes + 156 complaint cases x 4 hours) of a Health Insurance Advisor 1 each year beginning in FY 2025.

Section 8 authorizes the OIC to adopt rules necessary to implement this act. ‘Normal’ rulemaking, in FY2024, will be required to align current WACs with the new law.

**Ongoing Costs:**

Salary, benefits and associated costs for .28 FTE Functional Program Analyst 3 and .41 FTE Health Insurance Advisor 1.

**Part III: Expenditure Detail**

**III. A - Operating Budget Expenditures**

Account	Account Title	Type	FY 2024	FY 2025	2023-25	2025-27	2027-29
138-1	Insurance Commissioners Regulatory Account	State	94,539	86,731	181,270	173,462	173,462
<b>Total \$</b>			94,539	86,731	181,270	173,462	173,462

**III. B - Expenditures by Object Or Purpose**

	FY 2024	FY 2025	2023-25	2025-27	2027-29
FTE Staff Years					
A-Salaries and Wages	57,274	50,550	107,824	101,100	101,100
B-Employee Benefits	18,357	18,835	37,192	37,670	37,670
C-Professional Service Contracts					
E-Goods and Other Services	18,908	17,346	36,254	34,692	34,692
G-Travel					
J-Capital Outlays					
M-Inter Agency/Fund Transfers					
N-Grants, Benefits & Client Services					
P-Debt Service					
S-Interagency Reimbursements					
T-Intra-Agency Reimbursements					
9-					
<b>Total \$</b>	94,539	86,731	181,270	173,462	173,462

**III. C - Operating FTE Detail:** *FTEs listed by classification and corresponding annual compensation. Totals agree with total FTEs in Part I and Part IIIA.*

NONE

**III. D - Expenditures By Program (optional)**

NONE

**Part IV: Capital Budget Impact**

**IV. A - Capital Budget Expenditures**

NONE

**IV. B - Expenditures by Object Or Purpose**

NONE

**IV. C - Capital Budget Breakout**

*Acquisition and construction costs not reflected elsewhere on the fiscal note and description of potential financing methods.*

NONE

**IV. D - Capital FTE Detail:** *FTEs listed by classification and corresponding annual compensation. Totals agree with total FTEs in Part IVB.*

NONE

**Part V: New Rule Making Required**

*Provisions of the bill that require the agency to adopt new administrative rules or repeal/revise existing rules.*

Section 8 authorizes the OIC to adopt rules necessary to implement this act. ‘Normal’ rulemaking, in FY2024, will be required to align current WACs with the new law.



# Multiple Agency Ten-Year Analysis Summary

<b>Bill Number</b> 5213 SB	<b>Title</b> Pharmacy benefit managers
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This ten-year analysis is limited to the estimated cash receipts associated with the proposed tax or fee increases.

## Estimated Cash Receipts

Washington State Health Care Authority	0	0	0	0	0	0	0	0	0	0	0
Office of Insurance Commissioner	0	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>



# Ten-Year Analysis

<b>Bill Number</b> 5213 SB	<b>Title</b> Pharmacy benefit managers	<b>Agency</b> 107 Washington State Health Care Authority
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This ten-year analysis is limited to agency estimated cash receipts associated with the proposed tax or fee increases. The Office of Financial Management ten-year projection can be found at <http://www.ofm.wa.gov/tax/default.asp>.

## Estimates

**No Cash Receipts**                       **Partially Indeterminate Cash Receipts**                       **Indeterminate Cash Receipts**

<b>Name of Tax or Fee</b>	<b>Acct Code</b>												
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Agency Preparation: Joseph Cushman	Phone: 360-725-5714	Date: 1/30/2023 7:50:16 am
Agency Approval: Megan Atkinson	Phone: 360-725-1222	Date: 1/30/2023 7:50:16 am
OFM Review:	Phone:	Date:



# Ten-Year Analysis

<b>Bill Number</b> 5213 SB	<b>Title</b> Pharmacy benefit managers	<b>Agency</b> 160 Office of Insurance Commissioner
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This ten-year analysis is limited to agency estimated cash receipts associated with the proposed tax or fee increases. The Office of Financial Management ten-year projection can be found at <http://www.ofm.wa.gov/tax/default.asp>.

## Estimates

**No Cash Receipts**
                         
  **Partially Indeterminate Cash Receipts**
                         
  **Indeterminate Cash Receipts**

<b>Name of Tax or Fee</b>	<b>Acct Code</b>												
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Agency Preparation: Jane Beyer	Phone: 360-725-7043	Date: 1/19/2023 1:53:18 pm
Agency Approval: Michael Wood	Phone: 360-725-7007	Date: 1/19/2023 1:53:18 pm
OFM Review:	Phone:	Date: