# Individual State Agency Fiscal Note 

| Bill Number: 5291 S SB | Title: Liquor licenses | Agency: 195-Liquor and Cannabis <br> Board |
| :--- | :--- | :--- |

## Part I: Estimates

## $\square$ No Fiscal Impact

## Estimated Cash Receipts to:

## NONE

Estimated Operating Expenditures from:

|  | FY 2024 | FY 2025 | $\mathbf{2 0 2 3 - 2 5}$ | $\mathbf{2 0 2 5 - 2 7}$ | $\mathbf{2 0 2 7 - 2 9}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| FTE Staff Years | 2.4 | 2.0 | 2.2 |  | 2.0 |
| Account |  |  |  |  |  |
| Liquor Revolving Account-State <br> $501-1$ | 440,457 | 162,134 | 602,591 | 324,268 | 324,268 |
|  |  |  |  |  |  |

## Estimated Capital Budget Impact:

NONE

The cash receipts and expenditure estimates on this page represent the most likely fiscal impact. Factors impacting the precision of these estimates, and alternate ranges (if appropriate), are explained in Part II.
Check applicable boxes and follow corresponding instructions:

$x$
If fiscal impact is greater than $\$ 50,000$ per fiscal year in the current biennium or in subsequent biennia, complete entire fiscal note form Parts I-V.If fiscal impact is less than $\$ 50,000$ per fiscal year in the current biennium or in subsequent biennia, complete this page only (Part I).Capital budget impact, complete Part IV.
X Requires new rule making, complete Part V.

| Legislative Contact: | Matthew Shepard-Koningsor | Phone: 360-786-7627 | Date: $02 / 15 / 2023$ |
| :--- | :--- | :--- | :--- |
| Agency Preparation: | Colin O Neill | Phone: (360) 664-4552 | Date: $02 / 17 / 2023$ |
| Agency Approval: | Aaron Hanson | Phone: $360-664-1701$ | Date: $02 / 17 / 2023$ |
| OFM Review: | Amy Hatfield | Phone: (360) 280-7584 | Date: $02 / 17 / 2023$ |

## Part II: Narrative Explanation

## II. A - Brief Description Of What The Measure Does That Has Fiscal Impact

Significant provisions of the bill and any related workload or policy assumptions that have revenue or expenditure impact on the responding agency by section number.

Subsection 9a removes the certified mail requirement when the Board sends notice of a pending liquor license application to churches, schools, and public institutions.

Subsection 13 adds a new paragraph to RCW 66.24.010 stating that the Board must issue a decision on an application for a liquor license, renewal, or endorsement under certain RCW's within 45 days of receiving the application or the application is approved by default. The Board may extend the time period allowed by an additional 30 days if it a) determines good cause exists for the extension, AND b) issues a temporary license to the applicant during the 30 -day extension. If the Board fails to issue a decision on the application within the additional 30 days ( 75 days total), the temporary license must be converted into a permanent license and is approved by default.

The RCW's and license types listed are:
66.24.320 Beer and/or wine restaurant license
66.24.330 Tavern license
66.24.350 Snack bar license
66.24.354 Combined license-Sale of beer and wine for consumption on and off premises
66.24.400 Liquor by the drink, spirits, beer, and wine restaurant license-Liquor by the bottle for hotel or club guestsSoju endorsement
66.24.410 Liquor by the drink, spirits, beer, and wine restaurant license-Terms defined
66.24.420 Liquor by the drink, spirits, beer, and wine restaurant license-Schedule of fees-Location-Number of licenses-Caterer's endorsement
66.24.425 Liquor by the drink, spirits, beer, and wine restaurant license-Restaurants not serving the general public
66.24.450 Liquor by the drink, spirits, beer, and wine private club license-Qualifications-Fee
66.24.452 Private club beer and wine license
66.24.455 Bowling establishments-Extension of premises to concourse and lane areas-Beer and/or wine restaurant, tavern, snack bar, spirits, beer, and wine restaurant, spirits, beer, and wine private club, or beer and wine private club licensees
66.24.480 Bottle clubs
$* * * * * * * *$

## CHANGES MADE BY THE SUBSTITUTE:

- subsection 9a: Removes the certified mail requirement when the Board sends notice of a pending liquor license application to churches, schools, and public institutions.
- subsection 13a: Requires the Board to issue a decision on a liquor license, renewal, or endorsement application within 45 days of receiving the application and certain required documentation instead of 30 days before the application is approved by default.
- subsection 13b: Specifies that good cause for an additional 30-day extension may include time for the Board to review objections to a liquor license, renewal, or endorsement.
- subsection 14: Clarifies that Board notifications of pending liquor license applications may be issued concurrently.


## II. B - Cash receipts Impact

Cash receipts impact of the legislation on the responding agency with the cash receipts provisions identified by section number and when appropriate, the detail of the revenue sources. Description of the factual basis of the assumptions and the method by which the cash receipts impact is derived. Explanation of how workload assumptions translate into estimates. Distinguished between one time and ongoing functions.

## II. C - Expenditures

Agency expenditures necessary to implement this legislation (or savings resulting from this legislation), with the provisions of the legislation that result in the expenditures (or savings) identified by section number. Description of the factual basis of the assumptions and the method by which the expenditure impact is derived. Explanation of how workload assumptions translate into cost estimates. Distinguished between one time and ongoing functions.

## BOARD DIVISION:

The Washington State Liquor and Cannabis Board ("Board") is currently in the middle of a project to upgrade the agency's internal licensing and enforcement systems. The Licensing, Enforcement, Education, and Administrative Data Systems (LEEADS) is expected to go live July 1, 2024. There are change request costs associated with this legislation that will have to be submitted to the vendor. The estimated costs for these change requests is $\$ 150,000$ in FY24. Some examples of changes needed follow:

- Drop down field to be populated by a licensing specialist determining good cause for the temporary extension.
- Ability to auto issue a temporary permit based off of the date that is 30 days from receipt of application if the status has not been changed to denied, approved or withdrawn.
- Ability to auto issue full license based off of the date that is 30 days from receipt of application, if drop down field for 'good cause' is not populated and if the status has not been changed to denied, approved or withdrawn.
- Ability to auto issue full license from temporary status 60 days after receipt of the application.
- Ability to prevent auto issue by change of status.
- Creation of a new status reason code that would be attached to in progress liquor applications that fall under this bill, allowing differentiation of pending applications.
- Additional reporting specific to the licensing team being able to pull and filter all liquor licenses that have a date in the additional 30-day extension field and in the 30 days from receipt of application (field names TBD).


## $* * * * * * *$

## LICENSING DIVISION:

Changes in the language from the original bill ("receiving application AND documentation" and concurrent notifications) mean that the impact on the staffing needs of the division is greatly reduced and rulemaking can be used to define what documents will be required to be submitted along with the application, and when the 45 -day timeline begins.
2.0 FTE Licensing Specialist - $\$ 162,134 / \mathrm{yr}$ ( $\$ 156,594$ salary/benefits, $\$ 5,540$ in associated costs). Onetime costs in FY24 of $\$ 12,210$ for equipment purchases.

## INFORMATION TECHNOLOGY DIVISION:

The agency will have IT division costs in FY24 to implement this bill.
Vendor costs: 360 hours x $\$ 150 / \mathrm{hr}$ to modify the iSeries $=\$ 54,000$
Staff time: 0.4 FTE IT App Development - Senior/Specialist - \$62,113 (\$61,685 salary/benefits, \$428 in associated costs).

## Part III: Expenditure Detail

III. A - Operating Budget Expenditures

| Account | Account Title | Type | FY 2024 | FY 2025 | 2023-25 | 2025-27 | 2027-29 |
| :--- | :--- | :--- | ---: | ---: | ---: | ---: | ---: |
| $501-1$ | Liquor Revolving <br> Account | State | 440,457 | 162,134 | 602,591 | 324,268 | 324,268 |
| Total \$ |  | 440,457 | 162,134 | 602,591 | 324,268 | 324,268 |  |

III. B - Expenditures by Object Or Purpose

|  | FY 2024 | FY 2025 | 2023-25 | 2025-27 | 2027-29 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| FTE Staff Years | 2.4 | 2.0 | 2.2 | 2.0 | 2.0 |
| A-Salaries and Wages | 156,471 | 108,984 | 265,455 | 217,968 | 217,968 |
| B-Employee Benefits | 61,808 | 47,610 | 109,418 | 95,220 | 95,220 |
| C-Professional Service Contracts | 204,000 |  | 204,000 |  |  |
| E-Goods and Other Services | 5,898 | 5,260 | 11,158 | 10,520 | 10,520 |
| G-Travel |  |  |  |  |  |
| J-Capital Outlays | 12,280 | 280 | 12,560 | 560 | 560 |
| M-Inter Agency/Fund Transfers |  |  |  |  |  |
| N-Grants, Benefits \& Client Services |  |  |  |  |  |
| P-Debt Service |  |  |  |  |  |
| S-Interagency Reimbursements |  |  |  |  |  |
| T-Intra-Agency Reimbursements |  |  |  |  |  |
| 9- |  |  |  |  |  |
| Total \$ | 440,457 | 162,134 | 602,591 | 324,268 | 324,268 |

III. C - Operating FTE Detail: List FTEs by classification and corresponding annual compensation. Totals need to agree with total FTEs in Part I and Part IIIA

| Job Classification | Salary | FY 2024 | FY 2025 | 2023-25 | 2025-27 | 2027-29 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| IT App Development - <br> Senior/Specialist | 118,716 | 0.4 |  | 0.2 |  |  |
| Licensing Specialist |  |  |  |  |  |  |
| Total FTEs |  | 54,492 | 2.0 | 2.0 | 2.0 |  |

## III. D - Expenditures By Program (optional)

| Program | FY 2024 | FY 2025 | 2023-25 | 2025-27 | 2027-29 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Board Division (010) | 150,000 |  | 150,000 |  |  |
| Licensing Division (050) | 174,344 | 162,134 | 336,478 | 324,268 | 324,268 |
| Information Technology Division (070) | 116,113 |  | 116,113 |  |  |
| Total \$ | 440,457 | 162,134 | 602,591 | 324,268 | 324,268 |

## Part IV: Capital Budget Impact

## IV. A - Capital Budget Expenditures NONE

## IV. B - Expenditures by Object Or Purpose

NONE

## IV. C - Capital Budget Breakout

Acquisition and construction costs not reflected elsewhere on the fiscal note and description of potential financing methods. NONE
IV. D - Capital FTE Detail: FTEs listed by classification and corresponding annual compensation. Totals agree with total FTEs in Part IVB.

## NONE

## Part V: New Rule Making Required

Provisions of the bill that require the agency to adopt new administrative rules or repeal/revise existing rules.
Rulemaking will be needed to define what documents will be required to be submitted along with an application, and when the 45-day timeline begins.

