

# Individual State Agency Fiscal Note

<b>Bill Number:</b> 5803 S SB	<b>Title:</b> National guard recruitment	<b>Agency:</b> 245-Military Department
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## Part I: Estimates

No Fiscal Impact

### Estimated Cash Receipts to:

NONE

### Estimated Operating Expenditures from:

	FY 2024	FY 2025	2023-25	2025-27	2027-29
FTE Staff Years	0.0	0.3	0.1	0.3	0.3
<b>Account</b>					
General Fund-State      001-1	0	23,000	23,000	46,000	46,000
<b>Total \$</b>	0	23,000	23,000	46,000	46,000

In addition to the estimates above, there are additional indeterminate costs and/or savings. Please see discussion.

### Estimated Capital Budget Impact:

NONE

*The cash receipts and expenditure estimates on this page represent the most likely fiscal impact. Factors impacting the precision of these estimates, and alternate ranges (if appropriate), are explained in Part II.*

Check applicable boxes and follow corresponding instructions:

- If fiscal impact is greater than \$50,000 per fiscal year in the current biennium or in subsequent biennia, complete entire fiscal note form Parts I-V.
- If fiscal impact is less than \$50,000 per fiscal year in the current biennium or in subsequent biennia, complete this page only (Part I).
- Capital budget impact, complete Part IV.
- Requires new rule making, complete Part V.

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## Part II: Narrative Explanation

### II. A - Brief Description Of What The Measure Does That Has Fiscal Impact

*Significant provisions of the bill and any related workload or policy assumptions that have revenue or expenditure impact on the responding agency by section number.*

This bill adds adds a new sections to Chapter 38.24 RCW to establish a Washington National Guard Member Referral Incentive Program. The Referral Incentive Program maximizes peer-to-peer recruiting to increase enlistments in the Washington National Guard. The bill also provides eligibility criteria for a servicemember to receive the bonus and defines key terms and parameters of the program.

The substitute bill removes section 2, which would have established a Washington National Guard Re-enlistment Bonus Program.

### II. B - Cash receipts Impact

*Cash receipts impact of the legislation on the responding agency with the cash receipts provisions identified by section number and when appropriate, the detail of the revenue sources. Description of the factual basis of the assumptions and the method by which the cash receipts impact is derived. Explanation of how workload assumptions translate into estimates. Distinguished between one time and ongoing functions.*

### II. C - Expenditures

*Agency expenditures necessary to implement this legislation (or savings resulting from this legislation), with the provisions of the legislation that result in the expenditures (or savings) identified by section number. Description of the factual basis of the assumptions and the method by which the expenditure impact is derived. Explanation of how workload assumptions translate into cost estimates. Distinguished between one time and ongoing functions.*

The Military Department projects the National Guard Referral Incentive Program to cost \$373,000 per fiscal year. This expenditure projection is based on the following assumptions:

#### National Guard Referral Bonus Program

The Washington National Guard projects the annual need to replace 700 Army and Air National Guard servicemembers through new enlistments. Based on the size of each service, it is anticipated that 600 referral bonuses will benefit the Army Guard and 100 referral bonuses will benefit the Air Guard. An incentive payment of \$500 per qualified enlistment for approximately 700 new servicemembers per year equates to \$350,000 per year (700 referrals x \$500 = \$350,000). Since the number and value of each bonus is not defined, this portion of the fiscal note is indeterminate.

Bonus payments will be issued by the Military Department state finance division. Funding is requested for .25 FTE of a Fiscal Analyst 2 to issue approximately 700 payments per fiscal year for the referral program. The salary, benefits, and goods and services cost projection for fiscal staff to administer the payments is \$23,000 per fiscal year and shown in the expenditure details.

## Part III: Expenditure Detail

### III. A - Operating Budget Expenditures

Account	Account Title	Type	FY 2024	FY 2025	2023-25	2025-27	2027-29
001-1	General Fund	State	0	23,000	23,000	46,000	46,000
<b>Total \$</b>			0	23,000	23,000	46,000	46,000

In addition to the estimates above, there are additional indeterminate costs and/or savings. Please see discussion.

**III. B - Expenditures by Object Or Purpose**

	FY 2024	FY 2025	2023-25	2025-27	2027-29
FTE Staff Years		0.3	0.1	0.3	0.3
A-Salaries and Wages		15,000	15,000	30,000	30,000
B-Employee Benefits		7,000	7,000	14,000	14,000
C-Professional Service Contracts					
E-Goods and Other Services		1,000	1,000	2,000	2,000
G-Travel					
J-Capital Outlays					
M-Inter Agency/Fund Transfers					
N-Grants, Benefits & Client Services					
P-Debt Service					
S-Interagency Reimbursements					
T-Intra-Agency Reimbursements					
9-					
<b>Total \$</b>	0	23,000	23,000	46,000	46,000

In addition to the estimates above, there are additional indeterminate costs and/or savings. Please see discussion.

**III. C - Operating FTE Detail:** *List FTEs by classification and corresponding annual compensation. Totals need to agree with total FTEs in Part I and Part IIIA*

Job Classification	Salary	FY 2024	FY 2025	2023-25	2025-27	2027-29
Fiscal Analyst 2	58,104		0.3	0.1	0.3	0.3
<b>Total FTEs</b>			0.3	0.1	0.3	0.3

**III. D - Expenditures By Program (optional)**

NONE

**Part IV: Capital Budget Impact**

**IV. A - Capital Budget Expenditures**

NONE

**IV. B - Expenditures by Object Or Purpose**

NONE

**IV. C - Capital Budget Breakout**

*Acquisition and construction costs not reflected elsewhere on the fiscal note and description of potential financing methods.*

NONE

**IV. D - Capital FTE Detail:** *FTEs listed by classification and corresponding annual compensation. Totals agree with total FTEs in Part IVB.*

NONE

**Part V: New Rule Making Required**

*Provisions of the bill that require the agency to adopt new administrative rules or repeal/revise existing rules.*