Multiple Agency Fiscal Note Summary

Bill Number: 6072 E SB Title: LTSS commission recs.

Estimated Cash Receipts

Agency Name	2023-25			2025-27			2027-29		
	GF-State	NGF-Outlook	Total	GF-State	NGF-Outlook	Total	GF-State	NGF-Outlook	Total
Office of Attorney	0	0	67,000	0	0	78,000	0	0	78,000
General									
Employment	Non-zero but	indeterminate cos	t and/or savings	. Please see disc	ussion.				
Security Department									
Total \$	0	0	67,000	0	0	78,000	0	0	78,000

Estimated Operating Expenditures

Agency Name			2023-25			2	025-27				2027-29	
	FTEs	GF-State	NGF-Outlook	Total	FTEs	GF-State	NGF-Outlook	Total	FTEs	GF-State	NGF-Outlook	Total
Office of Attorney General	.3	0	0	67,000	.4	0	0	78,000	.4	0	0	78,000
Washington State Health Care Authority	1.0	0	0	314,000	20.4	0	0	6,052,000	23.0	0	0	6,704,000
Washington State Health Care Authority	In addit	ion to the est	imate above,ther	e are additional i	ndetermi	inate costs and	d/or savings. Pl	lease see indiv	idual fisc	al note.		
Office of Insurance Commissioner	1.1	0	0	315,806	1.7	0	0	585,494	1.4	0	0	488,312
Department of Social and Health Services	.3	0	0	94,000	17.5	0	0	6,730,000	21.0	0	0	16,638,000
Employment Security Department	28.2	0	0	9,638,587	48.9	0	0	15,528,486	26.6	0	0	7,278,420
Actuarial Fiscal Note - State Actuary	Fiscal n	ote not availa	ıble									
Total \$	30.9	0	0	10,429,393	88.9	0	0	28,973,980	72.4	0	0	31,186,732

Estimated Capital Budget Expenditures

Agency Name		2023-25			2025-27	1		2027-29	
	FTEs	Bonds	Total	FTEs	Bonds	Total	FTEs	Bonds	Total
Office of Attorney General	.0	0	0	.0	0	0	.0	0	0
Washington State Health Care Authority	.0	0	0	.0	0	0	.0	0	0
Office of Insurance Commissioner	.0	0	0	.0	0	0	.0	0	0
Department of Social and Health Services	.0	0	0	.0	0	0	.0	0	0
Employment Security Department	.0	0	0	.0	0	0	.0	0	0
Actuarial Fiscal Note - State Actuary	Fiscal r	note not availabl	e						
Total \$	0.0	0	0	0.0	0	0	0.0	0	0

Estimated Capital Budget Breakout

Prepared by: Anna Minor, OFM	Phone:	Date Published:
	(360) 790-2951	Preliminary 2/26/2024

Individual State Agency Fiscal Note

ill Number: 6072 E SB	Title: LT	TSS commission r	ecs.	Agenc	ey: 100-Office of A	Attorney
art I: Estimates	•			•		
No Fiscal Impact						
stimated Cash Receipts to:						
CCOUNT		FY 2024	FY 2025	2023-25	2025-27	2027-29
egal Services Revolving Acco	ount-State		67,000	67,000	78,000	78,000
	Total \$		67,000	67,000	78,000	78,000
stimated Operating Expendi	tures from:	FY 2024	FY 2025	2023-25	2025-27	2027-29
TE Staff Years		0.0	0.6	0.3	0.4	0.4
ccount			0.0		-	<u> </u>
egal Services Revolving account-State 405-1		0	67,000	67,000	78,000	78,000
	Total \$	0	67,000	67,000	78,000	78,00
The cash receipts and expenditu			most likely fiscal imp	act. Factors impactii	ng the precision of th	nese estimates,
and alternate ranges (if appropr						
Check applicable boxes and f	_	_	current hiennium or	in subsequent bien	nia complete enti	re fiscal note
form Parts I-V.	•	·		•	•	
If fiscal impact is less tha	•	cal year in the cur	rent biennium or in	subsequent biennia	n, complete this pa	ge only (Part l
1 6 2 11 1 1	omplete Part IV.					
Capital budget impact, co	1					
Requires new rule makin	-	V.				
Requires new rule makin	-	V.	Pho	one: 360-786-7311	Date: 02/2	0/2024
Requires new rule makin Legislative Contact: Bryan	g, complete Part V	V.		one: 360-786-7311 one: 360-753-1620	Date: 02/2 Date: 02/2	
Requires new rule makin Legislative Contact: Bryan	g, complete Part V n Way Merchant	V.	Pho			2/2024

Val Terre

Agency Approval:

OFM Review:

Date: 02/23/2024

Phone: (360) 280-3073

Part II: Narrative Explanation

II. A - Brief Description Of What The Measure Does That Has Fiscal Impact

Significant provisions of the bill and any related workload or policy assumptions that have revenue or expenditure impact on the responding agency by section number.

- Section 1 New section added to chapter 50B.04 RCW. Allows, beginning July 1, 2026, employees who have elected coverage under RCW 50B.04.090 and relocate out of state to continue coverage, with specific requirements. Requires the Employment Security Department (ESD) to adopt standards by rule for regulating out-of-state participants.
- Section 2 Amends RCW 50B.04.010. Definitions.
- Section 3 Amends RCW 50B.04.020. Adds requirement to the Health Care Authority (HCA) to assist the Department of Social and Health Services (DSHS) with payment systems, and to incorporate new provisions.
- Section 4 Amends RCW 50B.04.030. Removes already-completed duties of the Long-Term Service and Support Commission (LTSSC).
- Section 5 Amends RCW 50B.04.050. Incorporates provisions related to out-of-state participants.
- Section 6 New section added to chapter 50B.04 RCW. Adds provisions for non-immigrant visa holders. ESD may adopt rules to implement section.
- Section 7 Amends RCW 50B.04.060. Alters rules relating to qualified out-of-state individuals beginning July 1, 2026, and again beginning January 1, 2030.
- Section 8 Amends RCW 50B.04.070. Alters rules related to payment methods and third-party service providers.
- Section 9 Amends RCW 50B.04.100. Incorporates provisions related to out-of-state participants for trust accounts.
- Section 10 New section added to chapter 50B.04 RCW. As required by ESD, employers must make reports and provide information and pay premiums. Employer record-keeping requirements and penalties for failure to keep records, report, and remit premiums. Appeals governed by RCW 50B.04.120.
- Section 11 New section added to chapter 50B.04 RCW. ESD may issue orders to assess penalties for delinquencies and take collection actions pursuant to rules and guidelines in act; assessments will act as lien.
- Section 12 New section added to chapter 50B.04 RCW. DSHS requirements when qualified individuals apply for benefits
- Section 13 DSHS, ESD, and HCA may design and conduct a pilot program regarding eligibility determinations and payment distribution to run between January 1, 2026 and June 30, 2026 with no more than 500 participants. Agencies must provide report and recommendations regarding pilot program to the LTSSC. Section expires July 1, 2027.
- Section 14 New section. Intent.
- Section 15 New section. Applies to all supplemental long-term care insurance policies after January 1, 2026.
- Section 16 New section. Definitions applicable in chapter.
- Section 17 New section. Cannot substitute out-of-state long-term care policies unless Washington State (WA) or state with requirements substantially similar to WA determine that policy meets statutory requirements.

Bill # 6072 E SB

- Section 18 New section. Regulates restrictive definitions of or requirements related to "preexisting conditions."
- Section 19 New section. Non-renewal and cancellation restrictions.
- Section 20 New section. 30-day cancellation requirement; notice of same.
- Section 21 New section. Information required to be provided to applicant/participant.
- Section 22 New section. Continuity and alteration of coverage provisions. Includes family providers as eligible providers.
- Section 23 New section. Limits sharing of information with DSHS.
- Section 24 New section. Requires reports of payments to policyholder if policy is funded through life insurance benefit acceleration.
- Section 25 New section. Issuer has 30 days to deny coverage and must provide written reasons for denial.
- Section 26 New section. Regulates and restricts policy rescission by issuers.
- Section 27 New section. HCA Commissioner must establish inflation protection measures. Issuers must follow measures. Issuer required to offer policy holder a purchase option, with all policies including a 3 percent inflation protection.
- Section 28 New section. Issuers must provide purchase option with non-forfeiture provision. HCA Commissioner must adopt rules regarding non-forfeiture benefits.
- Section 29 New section. License and education (initial and continuing) requirements to sell or solicit policies. Records retention and availability requirements.
- Section 30 New section. Issuers and their agents must design and implement suitability standards for policy sales and solicitation, and must act in best interest of applicant. HCA must adopt rules regarding information used by issuers and their agents.
- Section 31 New section. Persons issuing or soliciting of supplemental long-term care coverage may not engage in unfair methods of competition or unfair or deceptive acts or practices as defined in chapter 48.30 RCW, or as defined by the HCA.
- Section 32 New section. Violators subject to treble penalty or \$10,000, whichever is greater.
- Section 33 New section. HCA Commissioner must adopt rules related to disclosures, privacy rights, payment and to carry out provisions of chapter.
- Section 34 New section. HCA Commissioner must develop and provide educational materials and counseling.
- Section 35 New section added to chapter 48.83 RCW stating that chapter does not apply to insurance covered by Section 16 of this act.
- Section 36 New section. Repeals RCW 50.04.040.
- Section 37 New section. Sections 14 through 34 are new chapter in Title 48 RCW.
- Section 38 New section. Savings clause.

Section 39 - Effective date January 1, 2025.

II. B - Cash receipts Impact

Cash receipts impact of the legislation on the responding agency with the cash receipts provisions identified by section number and when appropriate, the detail of the revenue sources. Description of the factual basis of the assumptions and the method by which the cash receipts impact is derived. Explanation of how workload assumptions translate into estimates. Distinguished between one time and ongoing functions.

Cash receipts are assumed to equal the Legal Services Revolving Account (LSRA) cost estimates. These will be billed through the revolving account to the client agency.

The client agency is Employment Security Department (ESD). The Attorney General's Office (AGO) will bill all clients for legal services rendered.

These cash receipts represent the AGO's authority to bill and are not a direct appropriation to the AGO. The direct appropriation is reflected in the client agency's fiscal note. Appropriation authority is necessary in the AGO budget.

AGO AGENCY ASSUMPTIONS:

ESD will be billed for King County rates:

FY 2025: \$67,000 for 0.3 Assistant Attorney General FTE (AAG) and 0.2 Paralegal 1 FTE (PL1)

FY 2026 and in each FY thereafter: \$39,000 for 0.2 AAG an 0.1 PL1

II. C - Expenditures

Agency expenditures necessary to implement this legislation (or savings resulting from this legislation), with the provisions of the legislation that result in the expenditures (or savings) identified by section number. Description of the factual basis of the assumptions and the method by which the expenditure impact is derived. Explanation of how workload assumptions translate into cost estimates. Distinguished between one time and ongoing functions.

Attorney General's Office (AGO) Agency Assumptions:

Legal services associated with the enactment of this bill will begin on January 1, 2025 (FY 2025).

Location of staffing is assumed to be in a King County office building.

Total workload impact in this request includes standard assumption costs for goods & services, travel, and capital outlays for all FTE identified.

Agency administration support FTE are included in the tables. The Management Analyst 5 FTE (MA), is used as a representative classification. An example ratio is for every 1.0 Assistant Attorney General FTE (AAG), the AGO includes 0.5 Paralegal 1 FTE (PL1) and 0.4 MA.

1. Assumptions for the AGO Licensing & Administrative Law Division (LAL) Legal Services for the Employment Security Department (ESD):

The AGO will bill ESD for legal services based on the enactment of this bill.

FY 2025: LAL will provide advice relating to major new and amended rulemaking to implement Sections 1, 3, 4, 6, 10, and 13. LAL will also assist with developing processes for out of state participation and enforcing such premium collection from out of state persons. Advice on rulemaking and process development will require 200 AAG hours. Premium and interest assessment authority will generate five additional employer appeals in which LAL will provide representation in administrative hearings. Each appeal will take approximately 40 AAG hours (Five appeals x 40 hours = 200 litigation hours) 400 Total AAG hours.

FY 2026 and in each FY thereafter. LAL will provide 40 AAG hours for ongoing advice relating to rules and processes. Premium and interest assessment authority will generate five additional employer appeals yearly in which LAL will provide representation in administrative hearings Each appeal will take approximately 40 AAG hours (Five appeals x 40 hours = 200 litigation hours) 240 AAG hours.

LAL: Total King County workload impact: FY 2025: \$67,000 for 0.3 AAG and 0.1 PL1

FY 2026 and in each FY thereafter: \$39,000 for 0.2 AAG and 0.1 PL1

- 2. The AGO Social & Health Services Division (SHO) has reviewed this bill and determined it will not significantly increase or decrease the division's workload in representing the Department of Social and Health Services (DSHS) WA Cares. SHO currently provides client advice to the director and program operations staff on the implementation and administration of chapter 50B.04 RCW. This bill may cause some client advice requests. New legal services are nominal and costs are not included in this request.
- 3. The AGO Government Compliance & Enforcement Division (GCE) has reviewed this bill and determined it will not significantly increase or decrease the division's workload in representing the Office of the Insurance Commissioner (OIC). This bill would authorize a new insurance product for supplemental long term care and would place certain requirements on insurers, and on agents and brokers that would sell this product. The OIC regulates these entities and would regulate this new product. This bill would authorize OIC to engage in rulemaking to implement the new law. New legal services are nominal and costs are not included in this request.
- 4. The AGO Administrative Division (ADM) has reviewed this bill and determined it will not increase or decrease the division's workload. Therefore, no costs are included in this request.
- 5. The AGO Solicitor General's Office (SGO) has reviewed this bill and determined it will not increase or decrease the division's workload. Therefore, no costs are included in this request.

Part III: Expenditure Detail

III. A - Operating Budget Expenditures

Account	Account Title	Type	FY 2024	FY 2025	2023-25	2025-27	2027-29
405-1	Legal Services	State	0	67,000	67,000	78,000	78,000
	Revolving Account						
		Total \$	0	67,000	67,000	78,000	78,000

III. B - Expenditures by Object Or Purpose

	FY 2024	FY 2025	2023-25	2025-27	2027-29
FTE Staff Years		0.6	0.3	0.4	0.4
A-Salaries and Wages		46,000	46,000	54,000	54,000
B-Employee Benefits		14,000	14,000	16,000	16,000
E-Goods and Other Services		7,000	7,000	8,000	8,000
Total \$	0	67,000	67,000	78,000	78,000

III. C - Operating FTE Detail: List FTEs by classification and corresponding annual compensation. Totals need to agree with total FTEs in Part I and Part IIIA

Job Classification	Salary	FY 2024	FY 2025	2023-25	2025-27	2027-29
Assistant Attorney General-Seattle	135,555		0.3	0.2	0.2	0.2
Management Analyst 5	95,184		0.1	0.1	0.1	0.1
Paralegal 1-Seattle	72,528		0.2	0.1	0.1	0.1
Total FTEs			0.6	0.3	0.4	0.4

III. D - Expenditures By Program (optional)

Program	FY 2024	FY 2025	2023-25	2025-27	2027-29
Licensing & Administrative Law Division		67,000	67,000	78,000	78,000
(LAL)					
Total \$		67,000	67,000	78,000	78,000

Part IV: Capital Budget Impact

IV. A - Capital Budget Expenditures

NONE

IV. B - Expenditures by Object Or Purpose

NONE

IV. C - Capital Budget Breakout

Acquisition and construction costs not reflected elsewhere on the fiscal note and description of potential financing methods.

NONE

IV. D - Capital FTE Detail: FTEs listed by classification and corresponding annual compensation. Totals agree with total FTEs in Part IVB.

NONE

Part V: New Rule Making Required

Provisions of the bill that require the agency to adopt new administrative rules or repeal/revise existing rules.

Individual State Agency Fiscal Note

Bill Number: 6072 E SB	Title: LTSS	s commission	recs.		•	ashington State Health uthority
Part I: Estimates						
No Fiscal Impact						
Estimated Cash Receipts to:						
NONE						
TOTAL						
Estimated Operating Expenditu					_	
ETE OL COV	F	Y 2024	FY 2025	2023-25	2025-27	
FTE Staff Years Account		0.0	2.0	1	.0	20.4 23.0
Long-Term Services & Supports	Trust	0	314,000	314,00	00 6,052	2,000 6,704,000
Acct-State 567-1						
	Total \$	0	314,000	314,00		
In addition to the estima	ites above, there ar	e additional if	ideteriiinate costs	s and/or savings	s. Please see disci	JSSIOII.
The cash receipts and expenditure			e most likely fiscal in	npact. Factors i	mpacting the precis	sion of these estimates,
and alternate ranges (if appropria Check applicable boxes and follows:	-					
X If fiscal impact is greater that form Parts I-V.	1 0		current biennium	or in subseque	nt biennia, compl	ete entire fiscal note
If fiscal impact is less than	\$50,000 per fiscal	year in the cur	rrent biennium or	in subsequent l	oiennia, complete	this page only (Part I
Capital budget impact, com	plete Part IV.					
X Requires new rule making,	complete Part V.					
Legislative Contact: Bryan V	Way		I	Phone: 360-786	-7311 Date	e: 02/20/2024
Agency Preparation: Hanh O	Brien		I	Phone: 360-725	-1447 Date	e: 02/21/2024
Agency Approval: Cliff Hi	cks		I	Phone: 360-725	-0875 Date	e: 02/21/2024
OFM Review: Jason B	rown		I	Phone: (360) 74	2-7277 Date	e: 02/23/2024

Part II: Narrative Explanation

II. A - Brief Description Of What The Measure Does That Has Fiscal Impact

Significant provisions of the bill and any related workload or policy assumptions that have revenue or expenditure impact on the responding agency by section number.

See attached narrative.

II. B - Cash receipts Impact

Cash receipts impact of the legislation on the responding agency with the cash receipts provisions identified by section number and when appropriate, the detail of the revenue sources. Description of the factual basis of the assumptions and the method by which the cash receipts impact is derived. Explanation of how workload assumptions translate into estimates. Distinguished between one time and ongoing functions.

NONE

II. C - Expenditures

Agency expenditures necessary to implement this legislation (or savings resulting from this legislation), with the provisions of the legislation that result in the expenditures (or savings) identified by section number. Description of the factual basis of the assumptions and the method by which the expenditure impact is derived. Explanation of how workload assumptions translate into cost estimates. Distinguished between one time and ongoing functions.

See attached narrative.

Part III: Expenditure Detail

III. A - Operating Budget Expenditures

Account	Account Title	Type	FY 2024	FY 2025	2023-25	2025-27	2027-29
567-1	Long-Term Services	State	0	314,000	314,000	6,052,000	6,704,000
	& Supports Trust						
	Acct						
		Total \$	0	314,000	314,000	6,052,000	6,704,000

In addition to the estimates above, there are additional indeterminate costs and/or savings. Please see discussion.

III. B - Expenditures by Object Or Purpose

	FY 2024	FY 2025	2023-25	2025-27	2027-29
FTE Staff Years		2.0	1.0	20.4	23.0
A-Salaries and Wages		220,000	220,000	2,896,000	3,234,000
B-Employee Benefits		70,000	70,000	1,151,000	1,282,000
C-Professional Service Contracts					
E-Goods and Other Services		20,000	20,000	626,000	626,000
G-Travel		4,000	4,000	92,000	92,000
J-Capital Outlays					
M-Inter Agency/Fund Transfers					
N-Grants, Benefits & Client Services					
P-Debt Service					
S-Interagency Reimbursements					
T-Intra-Agency Reimbursements				1,287,000	1,470,000
9-					
Total \$	0	314,000	314,000	6,052,000	6,704,000

In addition to the estimates above, there are additional indeterminate costs and/or savings. Please see discussion.

Bill # 6072 E SB

III. C - Operating FTE Detail: List FTEs by classification and corresponding annual compensation. Totals need to agree with total FTEs in Part I and Part IIIA

Job Classification	Salary	FY 2024	FY 2025	2023-25	2025-27	2027-29
IT BUSINESS ANALYST -	115,000		1.0	0.5	1.0	1.0
SENIOR/SPECIALIST						
IT QUALITY ASSURANCE -	105,000		1.0	0.5	1.0	1.0
JOURNEY						
MANAGEMENT ANALYST 4	87,000				0.9	1.0
MEDICAL ASSISTANCE	59,000				3.5	4.0
SPECIALIST 3						
MEDICAL ASSISTANCE	65,000				1.8	2.0
SPECIALIST 4						
MEDICAL ASSISTANCE	73,000				0.9	1.0
SPECIALIST 5						
PUBLIC BENEFITS SPECIALIST 3	66,000				9.6	11.0
PUBLIC BENEFITS SPECIALIST 4	70,000				0.9	1.0
PUBLIC BENEFITS SPECIALIST 5	75,000				0.9	1.0
Total FTEs			2.0	1.0	20.4	23.0

III. D - Expenditures By Program (optional)

NONE

Part IV: Capital Budget Impact

IV. A - Capital Budget Expenditures

NONE

IV. B - Expenditures by Object Or Purpose

NONE

IV. C - Capital Budget Breakout

Acquisition and construction costs not reflected elsewhere on the fiscal note and description of potential financing methods.

NONE

IV. D - Capital FTE Detail: FTEs listed by classification and corresponding annual compensation. Totals agree with total FTEs in Part IVB.

NONE

Part V: New Rule Making Required

Provisions of the bill that require the agency to adopt new administrative rules or repeal/revise existing rules.

See attached narrative.

Bill Number: 6072 ESB	HCA	Reques	t #: 24-	171	Title: L	TSS Com	nmission	Recs.	
Part I: Estimates No Fiscal Impact									
Estimated Cash Receipts to:									
NONE									
Estimated Operating Expendi	tures from:								
Non-zero but indeterminate o	ost and/or s	avings.	Please	see discı	ussion.				
		FY-2024	FY-2025	FY-2026	FY-2027	FY-2028	FY-2029	2023-25	2025-2
FTE Staff Years		0.0	2.0	17.8	23.0	23.0	23.0	1.0	2
Long-Term Services & Supports Trust Acct-State	567-1	_	314,000	2,700,000	3,352,000	3,352,000	3,352,000	314,000	6,052,0
	ACCOUNT - TOTAL \$		\$ 314,000	\$2,700,000	\$3,352,000	\$ 3,352,000	\$ 3,352,000	\$ 314,000	\$6,052,0
The cash receipts and expenditure e precision of these estimates, and al							actors imp	acting th	ne
Check applicable boxes and follow	corresponding	instructi	ons:						
If fiscal impact is greater the entire fiscal note form Parts If fiscal impact is less than page only (Part I).	s I-V. \$50,000 per fis								
Capital budget impact, con Requires new rule making,		V.							

Bill Number: **6072 ESB** HCA Request #: 24-171 Title: **LTSS Commission Recs.**

Part II: Narrative Explanation

II. A - Brief Description Of What The Measure Does That Has Fiscal Impact

Significant provisions of the bill and any related workload or policy assumptions that have revenue or expenditure impact on the responding agency by section number.

An act related to WA Cares Fund and Long-Term Support Services Trust (LTSS). Bill makes updates to WA Cares program by making benefits portable outside of Washington and allows individuals who leave the state to continue to pay into the program and then access services beginning January 1, 2030. The bill also seeks approval for a pilot program to run between January 1, 2026 to June 30, 2026.

This bill differs from 6072 SB by:

- Section 1(4) Removed the provision that an out-of-state participant electing coverage may not withdraw from coverage.
- Section 6 Removed the provisions that a nonimmigrant visa holder for temporary workers is subject to the LTSS program after becoming a permanent resident and modifies how the employee may be subject to the program by electing coverage, rather than notifying their employer.
- Section 7 Removed entire section that expanded exemption waivers to active-duty military that hold off-duty civilian employment, therefore RCW 50B.04.055 remains as current state.
- Section 10 Removed entire section on premium rates and premium collection, therefore RCW 50B.04.080 remains current state.
- Section 11 Removed entire section on exemptions when employee already had LTC insurance, therefore RCW 50B.04.085 remains current state.

New Section 1 adds a new section to chapter 50B.04 RCW to allows WA Cares portable outside of Washington as of July 1, 2026, if individual elect to continue participation and have been assessed premiums for 3 years and worked at least 1,000 hours.

Section 3(2)(e) amends RCW 50B.04.020 to require the Health Care Authority (HCA) to assist the Department Social and Health Services (DSHS) with the leveraging of existing payment systems (ProviderOne) for the provision of approved services to beneficiaries.

Section 8 amends RCW 50B.04.070 for payments to providers (in state/out-of-state). DSHS may contract with a third party to administer payments to providers to out-of-state beneficiaries.

New Section 13 adds:

(1) DSHS, the Employment Security Department (ESD), and HCA may design and conduct a pilot project to assist the administrative processes and system capabilities for managing eligibility determinations for qualified individuals and distributing payments to LTSS support providers.

Bill Number: **6072 ESB** HCA Request #: 24-171 Title: **LTSS Commission Recs.**

The pilot projects up to 500 participants may only be conducted between January 1, 2026, and June 30, 2026;

- (2) Agencies must provide regular updates and recommendations, summary of the pilot project, operational challenges to the commission to include in their 2027 report;
- (3) The section expires July 1, 2027.

New Section 39 sets a January 1, 2025 effective date for this bill.

II. B - Cash Receipts Impact

Cash receipts impact of the legislation on the responding agency with the cash receipts provisions identified by section number and when appropriate, the detail of the revenue sources. Description of the factual basis of the assumptions and the method by which the cash receipts impact is derived. Explanation of how workload assumptions translate into estimates. Distinguish between one time and ongoing functions.

NONE

II. C - Expenditures

Agency expenditures necessary to implement this legislation (or savings resulting from this legislation), with the provisions of the legislation that result in the expenditures (or savings) identified by section number. Description of the factual basis of the assumptions and the method by which the expenditure impact is derived. Explanation of how workload assumptions translate into cost estimates. Distinguish between one time and ongoing functions.

Fiscal impacts, but indeterminate.

HCA requests 1.0 Full Time Equivalent (FTE) and \$314,000 in the 2023-2025 Biennium, 20.4 FTEs and \$6,052,000 in the 2025-2027 Biennium and 23.0 FTEs and \$6,704,000 in the 2027-2029 Biennium and on-going to implement the proposed language in this bill. HCA assumes these expenditures will be disbursed from WA Care Funds account and not general fund state.

A decision package will be submitted to request additional positions to support the full implementation of the program by July 1, 2026.

Sections 1, 3 and 9 for WA Care program to be available outside of Washington will have a significant fiscal impact to ProviderOne. Overall, the general need for ProviderOne to support payments for WA Care Funds providers and services is well understood. However, in respect to portability, it is difficult to estimate potential ProviderOne system impact dependent on manner in which out of state providers and payments are managed. Without a true estimate and dependent on how it will be pursued, there is potential for significant system impact to support WA Care Funds if it is decided ProviderOne is the payment system for out of state services. The impact of ProviderOne is indeterminate at this time.

- Changes to ProviderOne will likely be needed to account for the new portability aspect of this bill, which will allow those who paid WA Cares Premiums to receive services in other states if they move after they are eligible to receive the services;
- New interfaces or changes to planned interfaces with DSHS are likely going to be needed to ensure ProviderOne has the data required to implement the changes set forth in this bill;

Bill Number: **6072 ESB** HCA Request #: 24-171 Title: **LTSS Commission Recs.**

• Payment logic and business rules within ProviderOne would likely need to be changed based on the inclusion of out of state LTSS providers being eligible for payment;

• ProviderOne will need to be updated to include private and Medicaid long-term care (LTC) coverage when calculating payments for LTSS Providers.

Sections 3(2)(e) and 16. DSHS plans to use ProviderOne for provider payments to implement this bill. **HCA Staff**

HCA must modify its ProviderOne Apple Health/medical claims payment system prior to the July 1, 2026 effective date of the program. 2.0 FTE positions are required to support the WA Cares program beginning July 1, 2024. These two permanent positions are required for the implementation of WA Cares within ProviderOne, and to support ongoing operations:

- 1.0 FTE IT Business Analyst Senior/Specialist
- 1.0 FTE IT Quality Assurance Journey

Based on actuarial estimates, DSHS anticipates WA Cares enrollment in the first year to be 25,000 to 50,000 and second year and going-forward of 10,000 to 11,000 annually. HCA assumes DSHS will process the enrollment of WA Cares providers into ProviderOne, and HCA will process the payment details (banking information) for all WA Cares providers enrolling in the program, as well as process updates for those already enrolled. Provider Enrollment within Program Integrity Division will require 5.0 FTEs to perform this work. Due to section 16 that indicates a pilot will run sometimes between January 1, 2026 to June 30, 2026, HCA will need the additional resources beginning October 1, 2025 to account for recruitment, hiring, on-boarding and training:

- 3.0 FTEs Medical Assistant Specialist 3
- 1.0 FTE Medical Assistant Specialist 4
- 1.0 FTE Medical Assistant Specialist 5

HCA is responsible for handling new authorization, claims workload, processing claims for providers, tracking and authorizing benefit utilization, coordinating benefits, and providing customer service for the long-term care provider population. Due to section 16 that indicates a pilot will run sometimes between January 1, 2026 to June 30, 2026, HCA will need 16.0 FTEs beginning October 1, 2025 to account for recruitment, hiring, on-boarding, training, and acclimating staff to call center customer service. MACSC supports the provider side of the customer service interaction. It's unknown how many providers will be supporting the pilot participants and how many claims will result.

- 11.0 FTEs Public Benefits Specialist 3
- 1.0 FTE Public Benefits Specialist 4
- 1.0 FTE Public Benefits Specialist 5
- 1.0 FTE Medical Assistance Specialist 3
- 1.0 FTE Medical Assistance Specialist 4
- 1.0 FTE Management Analyst 4

Bill Number: **6072 ESB** HCA Request #: 24-171 Title: **LTSS Commission Recs.**

HCA Administrative Contracts

HCA estimates that it will need 20 Seibel licenses and requests \$83,000 annually beginning fiscal year 2026.

WA Care Funds indicate callers need to be assisted in their language. HCA anticipates field calls are mostly from providers and billers; however, many social services providers are family members, and very likely could need interpreter service. HCA is not able to determine impact to cost at this time.

HCA Average Costs and Indirect costs

Goods and services, travel, and equipment are calculated on actual program averages per FTE.

Administrative costs are calculated at \$35,000 per 1.0 FTE. This cost is included in Object T based on HCA's federally approved cost allocation plan.

Part III: Expenditure Detail

III. A - Operating Budget Expenditure

ACCOUNT	ACCOUNT TITLE	TYPE	FY-2024	FY-2025	FY-2026	FY-2027	FY-2028	FY-2029	2023-25	2025-27
567-1	Long-Term Services & Supports Trust Acct	State	-	314,000	2,700,000	3,352,000	3,352,000	3,352,000	314,000	6,052,000
	ACCOU	NT - TOTAL \$	\$ -	\$ 314,000	\$2,700,000	\$3,352,000	\$ 3,352,000	\$ 3,352,000	\$314,000	\$6,052,000

III. B - Expenditures by Object Or Purpose

OBJECT	OBJECT TITLE	FY-2024	FY-2025	FY-2026	FY-2027	FY-2028	FY-2029	2023-25	2025-27
Α	Salaries and Wages	-	220,000	1,279,000	1,617,000	1,617,000	1,617,000	220,000	2,896,000
В	Employee Benefits	-	70,000	510,000	641,000	641,000	641,000	70,000	1,151,000
Е	Goods and Other Services	ı	20,000	313,000	313,000	313,000	313,000	20,000	626,000
G	Travel	-	4,000	46,000	46,000	46,000	46,000	4,000	92,000
Т	Intra-Agency Reimbursements	-	-	552,000	735,000	735,000	735,000	-	1,287,000
	OBJECT - TOTAL \$	\$ -	\$ 314,000	\$2,700,000	\$3,352,000	\$ 3,352,000	\$ 3,352,000	\$314,000	\$6,052,000

III. C - Operating FTE Detail: FTEs listed by classification and corresponding annual compensation. Totals agree with total FTEs in Part I and Part IIIA.

FTE JOB TITLE	SALARY	FY-2024	FY-2025	FY-2026	FY-2027	FY-2028	FY-2029	2023-25	2025-27
IT BUSINESS ANALYST - SENIOR/SPECIALIST	115,000	0.0	1.0	1.0	1.0	1.0	1.0	0.5	1.0
IT QUALITY ASSURANCE - JOURNEY	105,000	0.0	1.0	1.0	1.0	1.0	1.0	0.5	1.0
MANAGEMENT ANALYST 4	87,000	0.0	0.0	0.8	1.0	1.0	1.0	0.0	0.9
MEDICAL ASSISTANCE SPECIALIST 3	59,000	0.0	0.0	3.0	4.0	4.0	4.0	0.0	3.5
MEDICAL ASSISTANCE SPECIALIST 4	65,000	0.0	0.0	1.5	2.0	2.0	2.0	0.0	1.8
MEDICAL ASSISTANCE SPECIALIST 5	73,000	0.0	0.0	0.8	1.0	1.0	1.0	0.0	0.9
PUBLIC BENEFITS SPECIALIST 3	66,000	0.0	0.0	8.3	11.0	11.0	11.0	0.0	9.6
PUBLIC BENEFITS SPECIALIST 4	70,000	0.0	0.0	0.8	1.0	1.0	1.0	0.0	0.9
PUBLIC BENEFITS SPECIALIST 5	75,000	0.0	0.0	0.8	1.0	1.0	1.0	0.0	0.9
ANNUAL SALARY & FTE - TOTAL	\$ 715,000	0.0	2.0	17.8	23.0	23.0	23.0	1.0	20.4

III. D - Expenditures By Program (optional)

NONE

Part IV: Capital Budget Impact

IV. A - Capital Budget Expenditures

Bill Number: **6072 ESB** HCA Request #: 24-171 Title: **LTSS Commission Recs.**

NONE

IV. B - Expenditures by Object Or Purpose

NONE

IV. C - Capital Budget Breakout: Acquisition and construction costs not reflected elsewhere on the fiscal note and description of potential financing methods.

NONE

IV. D - Capital FTE Detail: FTEs listed by classification and corresponding annual compensation. Totals agree with total FTEs in Part IVB.

NONE

Part V: New Rule Making Required

Provisions of the bill that require the agency to adopt new administrative rules or repeal/revise existing rules.

New rule making is already underway for WA Cares, and the modifications required by this proposed bill will need to be accounted for.

Individual State Agency Fiscal Note

Bill Number: 6072 E SB	Title:	LTSS commission	recs.		Agency: 160-Offic Commiss	
art I: Estimates						
No Fiscal Impact						
stimated Cash Receipts to:						
NONE						
TOTAL						
stimated Operating Expenditures	from:					
		FY 2024	FY 2025	2023-25	2025-27	2027-29
FTE Staff Years		0.0	2.1	1.	1 1	1.7 1.
Account			245.000	245.00	505.4	0.4
Insurance Commissioners Regulator: Account-State 138-1	У	0	315,806	315,80	6 585,4	94 488,31
	otal \$	0	315,806	315,80	6 585,4	94 488,31
The cash receipts and expenditure estinand alternate ranges (if appropriate), and Check applicable boxes and follow	are explair	ned in Part II.	r most likely fiscal in	npact. Factors in	npacting the precisio	n of these estimates,
X If fiscal impact is greater than \$. form Parts I-V.	50,000 pc	er fiscal year in the	current biennium	or in subseque	nt biennia, complete	e entire fiscal note
If fiscal impact is less than \$50,	,000 per f	fiscal year in the cu	rrent biennium or	in subsequent b	piennia, complete th	nis page only (Part
Capital budget impact, complete	e Part IV	•				
X Requires new rule making, com	nplete Par	rt V.				
Legislative Contact: Bryan Way			F	Phone: 360-786	-7311 Date:	02/20/2024
Agency Preparation: Michael Wa	alker		F	Phone: 360-725	-7036 Date:	02/23/2024
Agency Approval: Joyce Brake	e		F	Phone: 360-725	-7041 Date:	02/23/2024
OFM Review: Jason Brow	/n		l p	Phone: (360) 74	2-7277 Date:	02/23/2024

Part II: Narrative Explanation

II. A - Brief Description Of What The Measure Does That Has Fiscal Impact

Significant provisions of the bill and any related workload or policy assumptions that have revenue or expenditure impact on the responding agency by section number.

Sections 14 through 34, effective January 1, 2025, create a new chapter in Title 48 RCW for "supplemental long-term care insurance" (LTCi) policies designed for purchase by those who participate with the WA Cares Fund program. The supplemental LTCi policies will provide coverage for the insureds after they exhaust all benefits available through the WA Cares Fund.

Section 21(2)(b) requires the Office of Insurance Commissioner (OIC) to adopt rules regarding the incorporation of the provisions of the policy summary into a basic illustration required under Chapter 48.23A RCW.

Section 27 requires the OIC to establish minimum standards for inflation protection features.

Section 28(3) requires the OIC to adopt rules specifying the type or type of nonforfeiture benefit to be offered a part of supplemental long-term care insurance policies and certificates, the standards for nonforfeiture benefits, and the rules regarding contingent benefit upon lapse, including a determination of the specified period of time during which a contingent benefit upon lapse will be available and the substantial premium rate increase that triggers a contingent benefit upon lapse.

Section 30(5)(a) requires the OIC to adopt rules on forms of consumer-friendly personal worksheets that issuers and their agents would be required to use for applications for supplemental long-term care coverage.

Section 33 requires the OIC to adopt rules that:

- (1) include standards for full and fair disclosure setting forth the manner, content, and required disclosures for the sale of supplemental long-term care insurance policies, terms of renewability, initial and subsequent conditions of eligibility, nonduplication of coverage provisions, coverage of dependents, preexisting conditions, termination of insurance, continuation or conversion, probationary periods, limitations, exceptions, reductions, elimination periods, requirements for replacement, recurrent conditions, and definitions of terms.
- (2) establish standards protecting patient privacy rights, rights to receive confidential health care services, and standards for an issuer's timely review of a claim denial upon request of a covered person.
- (3) adopt prompt payment requirements for supplemental long-term care insurance.
- (4) adopt reasonable rules to carry out the chapter.

Section 34 requires the OIC to develop a consumer education guide designed to educate consumers and help them make informed decision as to the purchase of supplemental long-term care insurance policies. It also requires the OIC to expand programs to educate consumers as to the supplemental long-term care insurance policies provided, with a focus on the middle-income market.

II. B - Cash receipts Impact

Cash receipts impact of the legislation on the responding agency with the cash receipts provisions identified by section number and when appropriate, the detail of the revenue sources. Description of the factual basis of the assumptions and the method by which the cash receipts impact is derived. Explanation of how workload assumptions translate into estimates. Distinguished between one time and ongoing functions.

II. C - Expenditures

Agency expenditures necessary to implement this legislation (or savings resulting from this legislation), with the provisions of the legislation that result in the expenditures (or savings) identified by section number. Description of the factual basis of the assumptions and the method by which the expenditure impact is derived. Explanation of how workload assumptions translate into cost estimates. Distinguished between one time and ongoing functions.

Sections 14 through 34, effective January 1, 2025, create a new chapter in Title 48 RCW for "supplemental long-term care insurance" (LTCi) policies designed for purchase by those who participate with the WA Cares Fund program. The supplemental LTCi policies will provide coverage for the insureds after they exhaust all benefits available through the WA

Cares Fund. The new sections are very similar to existing LTCi statutes found in Chapter 48.83 RCW. Insurers and producers will need to meet all the requirements of the new statutes for supplemental LTCi including licensing, education, product form and rate filings, reporting, prohibitions, marketing, advertising, disclosures, and recordkeeping.

SB6072 will require the Office of Insurance Commissioner (OIC) to conduct 'complex' rulemaking, in FY2025 and FY22026 due to the significant level of regulations required and potential contention with industry and consumers.

RATES, FORMS AND PROVIDER NETWORKS:

The creation of a new chapter in Title 48 RCW for supplemental long-term care insurance will result in OIC receiving additional rate and form filings each year. The OIC will require one-time costs, in FY2025, of 33 hours of a Functional Program Analyst 4 to create filing review standards, create checklist documents and filing instructions, train staff, and educate insurers. In 2023 there were 26 insurers actively selling LTCi in WA. Since WA will be the only state with this product type and given the costs involved in product development, the OIC assumes 10 insurers will offer new supplemental LTCi in FY2025 and an additional 4 insurers will offer new supplemental LTCi in FY2026 and each year thereafter. Additionally, it is assumed that 10 amended rate filings will be submitted each year beginning in FY2026. Each new form filing is assumed to take 6 hours of review time, each new rate filing is assumed to take 20 hours of review time, and each rate update filing is assumed to take 15 hours of review time requiring a total of 60 hours (10 new form filings x 6 hours) of a Functional Program Analyst 3 and 200 hours (10 new rate filings x 20 hours) of an Actuary 3 in FY2025 and 24 hours (4 new form filings x 26 hours) of an Actuary 3 in FY2026 and thereafter.

CONSUMER ADVOCACY:

Sections 14 through 34 will generate additional consumer inquiries, calls, and complaints from consumers experience difficulties with the care coordination between the WA Care Fund program and the supplemental LTCi. In 2023, the OIC received 178 complaints regarding LTCi. As a result of this bill, consumer complaints related to LTCi are expected to increase by 20%. Additionally, using a comparative analysis of call and inquiry volume during the implementation of the WA Cares Fund, the OIC estimates an additional 120 calls and 60 written inquiries each year beginning in FY2025. For purposes of this fiscal note, it is assumed that informational cases will take 10 minutes per case and complaint cases will take 3.25 hours per case requiring a total of 147 hours (180 info cases x 10 minutes + 36 complaint cases x 3.25 hours) of a Functional Program Analyst 3 each year beginning in FY2025.

MARKET CONDUCT OVERSIGHT:

Based on 2022 Long-Term Care Market Conduct Annual Statement filing, there were 8 carriers that sold 3,862 individual stand-alone policies. The report does not track new group LTCi issuance. From the same report, 21 carriers reported selling 10,220 LTCi riders for life insurance plans. Additionally, only 2 carriers reported selling 24 riders to annuities. To clearly understand which carriers are marketing and selling supplemental LTC plans, an additional data call will need to be constructed and a subsequent Level 1 and Level 2 market analysis will be required for each insurer to verify that insurers are in compliance with the new supplemental LTCi law requiring a total of 522 hours in FY2025 (261 hours) and FY2026 (261 hours) of a Functional Program Analyst 4.

LEGAL AFFAIRS:

The OIC investigates violations of the insurance code, Tite 48 RCW, and brings enforcement actions against entities and individuals who violate said code. The bill is expected to lead to an increase in enforcement actions, including the potential for enforcement in situations in which an insurer does not comply with the requirements, coverage limitations, and definitions within the bill. The OIC anticipates three additional enforcement actions in FY2025, reduced to an average of one additional enforcement action each year beginning in FY2026 to address insurer violations. Enforcement actions require the equivalent of approximately 40 hours per case requiring 120 hours (3 cases x 40 hours) in FY2025 and 40 hours (1 case x 40 hours) in FY2026 and thereafter of an Insurance Attorney. In addition, OIC anticipates one-time costs, in FY2025, of 65 hours of an Insurance Attorney to provide advice related to this statutory change and its interpretation, implementation and enforcement.

STATEWIDE HEALTH INSURANCE BENEFIT ADVISORS:

Section 34 requires the OIC to develop a consumer education guide designed to educate consumers and help them make informed decision as to the purchase of supplemental long-term care insurance policies. It also requires the OIC to expand programs to educate consumers as to the supplemental long-term care insurance policies provided, with a focus on the middle-income market.

The OIC will develop an outreach and education program, and a consumer education guide, to market the WA Cares Supplemental LTCi program. The OIC will develop publications, web pages and outreach events to educate consumers requiring one-time costs of 72 hours in FY2025 for development and 20 hours in FY2026 and beyond of a Functional Program Analyst 4 to update the materials, web pages and outreach events.

The OIC's SHIBA program is authorized by the federal government to provide LTCi education and this new program will be incorporated into our Medicare education program. The Supplemental LTCi product is new and will require additional capacity to market this program to middle-income wage earners requiring \$45,000 per year, beginning in FY2026, for two contracts with community sponsors to train and coordinate certified LTCi advisors and 1.0 FTE Health Insurance Advisor 1, beginning in FY2025, to work closely with the Employment Security Department, DSHS, and contractors on marketing and promotional activities with clear and consistent messaging about eligibility, enrollment, covered benefits, and administrative rights.

The implementation of the supplemental LTCi outreach and education program will generate additional consumer inquiries and calls. Based on a comparative analysis of call and inquiry volume during the implementation of the WA Cares Fund, the OIC estimates an additional 3,600 calls and 1,200 written inquiries per year requiring routing or resolution in support of the new outreach and education program. For purposes of this fiscal note, it is assumed that the routing of informational cases will take 2 minutes per call/inquiry requiring 160 hours (4,800 calls/inquiries x 2 minutes) of an Insurance Technician 3 each year beginning in FY2025.

Ongoing Costs:

Salary, benefits and associated costs for 1.0 FTE Health Insurance Advisor 2, .14 FTE Actuary 3, .11 FTE Functional Program Analyst 3, .10 FTE Insurance Technician 3, .03 FTE Insurance Attorney, and .01 FTE Functional Program Analyst 4.

Part III: Expenditure Detail

III. A - Operating Budget Expenditures

Account	Account Title	Type	FY 2024	FY 2025	2023-25	2025-27	2027-29
138-1	Insurance	State	0	315,806	315,806	585,494	488,312
	Commissioners						
	Regulatory Account						
		Total \$	0	315,806	315,806	585,494	488,312

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III. B - Expenditures by Object Or Purpose

	FY 2024	FY 2025	2023-25	2025-27	2027-29
FTE Staff Years		2.1	1.1	1.7	1.4
A-Salaries and Wages		189,050	189,050	295,912	236,772
B-Employee Benefits		63,595	63,595	100,483	81,878
C-Professional Service Contracts				90,000	90,000
E-Goods and Other Services		63,161	63,161	99,099	79,662
G-Travel					
J-Capital Outlays					
M-Inter Agency/Fund Transfers					
N-Grants, Benefits & Client Services					
P-Debt Service					
S-Interagency Reimbursements					
T-Intra-Agency Reimbursements					
9-					
Total \$	0	315,806	315,806	585,494	488,312

III. C - Operating FTE Detail: List FTEs by classification and corresponding annual compensation. Totals need to agree with total FTEs in Part I and Part IIIA

Job Classification	Salary	FY 2024	FY 2025	2023-25	2025-27	2027-29
Actuary 3	176,496		0.1	0.1	0.1	0.1
Functional Program Analyst 3	78,468		0.1	0.1	0.1	0.1
Functional Program Analyst 4	86,712		0.3	0.2	0.1	0.0
Health Insurance Advisor 1	76,188		1.0	0.5	1.0	1.0
Insurance Attorney	103,500		0.1	0.1	0.0	0.0
Insurance Technician 3	48,864		0.1	0.1	0.1	0.1
Senior Policy Analyst	116,148		0.3	0.2	0.2	
Total FTEs			2.1	1.1	1.7	1.4

III. D - Expenditures By Program (optional)

NONE

Part IV: Capital Budget Impact

IV. A - Capital Budget Expenditures

NONE

IV. B - Expenditures by Object Or Purpose

NONE

IV. C - Capital Budget Breakout

Acquisition and construction costs not reflected elsewhere on the fiscal note and description of potential financing methods.

NONE

IV. D - Capital FTE Detail: FTEs listed by classification and corresponding annual compensation. Totals agree with total FTEs in Part IVB.

NONE

Part V: New Rule Making Required

Provisions of the bill that require the agency to adopt new administrative rules or repeal/revise existing rules.

SB6072 will require the Office of Insurance Commissioner to conduct 'complex' rulemaking, in FY2025 and FY2026 due to the significant level of regulations required and potential contention with industry and consumers. Rulemaking will address the following sections:

Section 21(2)(b) requires the OIC to adopt rules regarding the incorporation of the provisions of the policy summary into a basic illustration required under chapter 48.23A RCW.

Section 27 requires the OIC to establish minimum standards for inflation protection features.

Section 28(3) requires the OIC to adopt rules specifying the type or type of nonforfeiture benefit to be offered a part of supplemental long-term care insurance policies and certificates, the standards for nonforfeiture benefits, and the rules regarding contingent benefit upon lapse, including a determination of the specified period of time during which a contingent benefit upon lapse will be available and the substantial premium rate increase that triggers a contingent benefit upon lapse.

Section 30(5)(a) requires the OIC to adopt rules on forms of consumer-friendly personal worksheets that issuers and their agents would be required to use for applications for supplemental long-term care coverage.

Section 33 requires the OIC to adopt rules that:

- (1) include standards for full and fair disclosure setting forth the manner, content, and required disclosures for the sale of supplemental long-term care insurance policies, terms of renewability, initial and subsequent conditions of eligibility, nonduplication of coverage provisions, coverage of dependents, preexisting conditions, termination of insurance, continuation or conversion, probationary periods, limitations, exceptions, reductions, elimination periods, requirements for replacement, recurrent conditions, and definitions of terms.
- (2) establish standards protecting patient privacy rights, rights to receive confidential health care services, and standards for an issuer's timely review of a claim denial upon request of a covered person.
- (3) adopt prompt payment requirements for supplemental long-term care insurance.
- (4) adopt reasonable rules to carry out the chapter.

Individual State Agency Fiscal Note

Bill Number: 6072 E SB	Title:	LTSS commission	recs.		Agency:	300-Depart Health Serv	ment of Social and vices
Part I: Estimates	•						
No Fiscal Impact							
Estimated Cash Receipts to:							
NONE							
Estimated Operating Expendit	ires from:						
The state of the s		FY 2024	FY 2025	2023-25		2025-27	2027-29
FTE Staff Years		0.0	0.6		0.3	17.5	21.0
Account							
Long-Term Services & Supports Acct-State 567-1	s Trust	0	94,000	94,0	000	6,730,000	16,638,000
Acci-state 307-1	Total \$	0	94,000	94,0	000	6,730,000	16,638,000
The cash receipts and expenditure and alternate ranges (if appropria			e most likely fiscal i	mpact. Factors	impacting	the precision o	of these estimates,
Check applicable boxes and for	llow corresp	onding instructions:					
X If fiscal impact is greater the form Parts I-V.	nan \$50,000	per fiscal year in the	current biennium	or in subsequ	ent bienni	a, complete e	entire fiscal note
If fiscal impact is less than	\$50,000 per	r fiscal year in the cu	ırrent biennium or	in subsequen	biennia,	complete this	page only (Part I)
Capital budget impact, con	nplete Part I	V.					
X Requires new rule making.	complete P	art V.					
Legislative Contact: Bryan	Way			Phone: 360-78	6-7311	Date: 0	2/20/2024
Agency Preparation: Mitche	ll Close			Phone: 360000	00000	Date: 0	2/22/2024
Agency Approval: Dan W	inkley			Phone: 360-90	2-8236	Date: 0	2/22/2024
OFM Review: Cynthi	a Hollimon			Phone: (360) 8	310-1979	Date: 0	2/22/2024

Part II: Narrative Explanation

II. A - Brief Description Of What The Measure Does That Has Fiscal Impact

Significant provisions of the bill and any related workload or policy assumptions that have revenue or expenditure impact on the responding agency by section number.

This substitute removes the option for the Employment Security Department (ESD) to rescind private long-term care insurance exemptions, voluntary exemptions for civilian employment of active-duty service members, and the duration exemption from pilot participants. The fiscal impact to the Department of Social and Health Services (DSHS) remains the same as the original bill.

Section 1 adds a new section to chapter 50B.04 that allows individuals who relocate out of Washington to continue paying into the Long-Term Services and Supports (LTSS) Trust Program under specific conditions. This section establishes the wage verification process for individuals who move out-of-state and elect to continue the program.

Section 2 revises RCW 50B.04.010 to edit definitions in order to implement the processes created in Section 1 and change the benefit unit to include an automatic inflation adjustment based on the consumer price index.

Section 3 revises RCW 50B.04.020 to require the Heath Care Authority (HCA) to assist DSHS in leveraging existing payment systems for beneficiaries outside of Washington. This section also requires ESD to collect premiums for individuals who elect coverage outside of Washington and requires the Office of the State Actuary (OSA) to advise the LTSS Trust Commission established in RCW 50B.04.030 rather than the LTSS Trust Council established in RCW 50B.04.040 on solvency-related matters.

Section 4 revises RCW 50B.04.030 to strike the requirement that the LTSS Trust Commission recommend an annual adjustment to the benefit unit to the LTSS Trust Council in lieu of the revision made in Section 2.

Section 5 revises RCW 50B.04.050 to simplify the 10-year contribution requirement to be a total of 10 years throughout a person's career regardless of gaps in work. The section also establishes July 1, 2030, as the start date for benefits for out-of-state beneficiaries and increases the work hours needed from 500 to 1,000 per year to earn a qualifying year.

Section 6 adds a new section to chapter 50B.04 RCW to exempt nonimmigrant visa-carrying employees from the LTSS Trust Program unless they elect to participate and notify their employer.

Section 7 revises RCW 50B.04.060 to refine benefit eligibility for in-state beneficiaries as requiring assistance with at least three activities of daily living (ADLs) for a period to last at least 90 days as defined by DSHS. This section also establishes benefit eligibility for out-of-state participants.

Section 8 revises RCW 50B.04.070 to define in- and out-of-state provider requirements and allows DSHS to contract with a third party to administer benefit payments.

Section 9 revises RCW 50B.04.100 to include receipts from out-of-state participants under Section 1, delinquent premiums, penalties, and interest received, as well as savings from Medicare and Medicaid cost avoidance to the LTSS Trust Account.

Sections 10 and 11 add new sections to chapter 50B.04 RCW to give authority to ESD to collect penalties and interest for non-payment of premiums.

Section 12 adds a new section to chapter 50B.04 RCW to require DSHS to seek consent from individuals who report having a private supplemental policy and to share information with the policy issuer for care coordination. The section prohibits health information or data on claims from being shared.

Section 13 adds a new section, allowing DSHS, ESD, and HCA, in consult with the LTSS Trust Commission, to design and

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conduct a pilot of up to 500 participants for the LTSS Trust eligibility and payment processes in order to assess administrative processes and system capabilities. The pilot may identify those who are eligible and offer them access to benefits in exchange for participation in the pilot. The pilot may only be conducted between January 1, 2026, and June 30, 2026. The agencies must provide a summary of the project upon completion to the LTSS Trust Commission.

Sections 14 through 37 amend chapter 48 RCW to create a new private long-term care insurance coverage policy design for the insurance industry to supplement LTSS Trust coverage at an affordable rate with consumer protections included through the Office of the Insurance Commissioner (OIC). Section 26 requires issuers of supplemental long-term care insurance to request consent from policyholders to share information with DSHS for the purposes of care coordination. Section 32 requires insurance companies to maintain records of training completed by insurance producers for OIC to assure DSHS that producers selling supplemental policies understand the relationship between the LTSS Trust, Medicaid, private insurance, and Medicaid long-term care partnership policies.

Section 39 establishes January 1, 2025, as the effective date for this bill.

II. B - Cash receipts Impact

Cash receipts impact of the legislation on the responding agency with the cash receipts provisions identified by section number and when appropriate, the detail of the revenue sources. Description of the factual basis of the assumptions and the method by which the cash receipts impact is derived. Explanation of how workload assumptions translate into estimates. Distinguished between one time and ongoing functions.

There are no cash receipt impacts to DSHS for this bill.

II. C - Expenditures

Agency expenditures necessary to implement this legislation (or savings resulting from this legislation), with the provisions of the legislation that result in the expenditures (or savings) identified by section number. Description of the factual basis of the assumptions and the method by which the expenditure impact is derived. Explanation of how workload assumptions translate into cost estimates. Distinguished between one time and ongoing functions.

This legislation adds a pilot for up to 500 people beginning January 1, 2026, which will require some staff to be hired prior to this date. DSHS will use 400 individuals to match assumptions with ESD. The legislation adds portable benefits outside of Washington beginning January 1, 2030, which will require DSHS to develop policy and technology requirements for implementation. The legislation also adds a 90-day forward certification of need for eligibility and requires sharing of information to facilitate coordination of benefits with supplemental private long-term care insurance providers, which will require additional document management needs.

DSHS plans to procure nationwide vendors for portable benefits, leveraging the private long-term care insurance industry assessment and claims management systems. The bill requires DSHS to coordinate with HCA on technology implications. Detailed analysis on the feasibility of various options explored in the 2023 LTSS Trust Commission Recommendation Report on portability challenges is required to move forward with the most cost-effective option that provides a useable experience for beneficiaries outside of the state.

This legislation will require a total of 21.0 FTEs:

- 1.0 FTE Social and Health Program Consultant 4 to train staff and provide ongoing support to answer questions, for complex cases, and for the review of processes, as well as for the evaluation of the pilot and to suggest process refinement for the program to go live. This position would start April 2025.
- 1.0 FTE Social Service Specialist 5 to hire and supervise pilot FTEs and provide feedback on training, system, and processes for pilot evaluation. This position would start April 2025.
- 1.0 FTE Social Service Specialist 2 to complete the intake process for new applicants, explain the assessment process, schedule assessments for qualified individuals, and conduct follow-up contacts for intake and assessment process questions. This position would start July 2025.
- 3.6 FTEs Social Service Specialist 3 to review medical documentation, complete in-person assessments to determine ADL needs, develop a suggested care plan for eligible beneficiaries, complete follow-up case documentation for assessments, and answer functional eligibility questions. These staff would start July 2025.
 - 2.0 FTEs Public Benefits Specialist 3 to assist identified pilot participants with completing online applications, answer

questions about application status, and process manual identification validation for applicants. These staff would start July 2025.

- 1.4 FTEs Public Benefits Specialist 4 to assist pilot beneficiaries with questions on approving payments for provider claims, assist with adjustments on approved claims, and support beneficiaries with applications and referrals to other benefits. These staff would start July 2025.
- 1.0 FTE Forms and Records Analyst 3 to process paper documentation received for identified pilot participants. This staff would start July 2025.
- 1.0 FTE WMS 2 (Administrator for Nationwide Benefits) to develop and oversee the office responsible for portable benefits implementation. This position would start July 2025.
- 4.0 FTEs WMS 2 (Policy, Operations, Business Requirements IT and Procurement Development) to develop and write WAC and other policies, provide operational implementation and procedures, and provide program integrity oversight. These positions would also gather and maintain business requirements for the technology needed for assessments and claims, including how to interact with an in-state system, and request for proposal (RFP) and vendor contract management to develop needs assessment and claims, as well as business oversight of contracts. These staff would start September 2025
- 1.0 FTE WMS 3 (Legal Analyst) to advise on legal implications of policy decisions for nationwide benefits. This position would start September 2025.
- 1.0 FTE IT Project Management Senior/Specialist to build out initial milestones and tasks for the implementation of portable benefits and oversee future project office and business analysts. This staff would start September 2025.
- 1.0 FTE WMS 2 (Vendor Manager) to develop and oversee contract deliverables for vendors implementing assessment and claims management. This staff would start July 2027.
- 2.0 FTEs IT Business Analysts to document business requirements for vendor RFPs and work with vendors to implement business requirements.

These staff will have the below costs by year.

- FY25: 0.6 FTE - \$94,000

- FY26: 16.9 FTEs - \$2,638,000

- FY27: 18.0 FTEs - \$2,742,000

- FY28: 21.0 FTEs - \$3,278,000

- FY29 and beyond: 21.0 FTEs - \$3,260,000

The fiscal note assumes the staff requested will continue past the pilot. They would be incorporated into the overall staff needed to fully implement WA Cares. Future requests for staffing would recognize these staff as part of the base funding DSHS has been appropriated, thus lowering future staffing requests needed to fully implement the program.

DSHS will require additional funds for contracts and other costs to carry out the necessary work in order to implement and maintain the portability option.

- Secure records transfer tool: systems integration and implementation for secure records transfer tool. This is required to implement 90-day forward certification for eligibility and information sharing with private supplemental LTSS plans. This would be purchased in July 2025.
- Outreach and marketing: outreach to inform people who are leaving the state about the limited time they have available to elect portable coverage. This outreach would start July 2025 and be an ongoing annual cost.
- Outreach and marketing: targeted outreach to support provider enrollment and participant engagement. This outreach would start July 2025 and end June 2026.
- Software licensing: annual software licensing and implementation costs for secure document transmission from individuals outside the state, including providers or other entities; same implementation requirement as secure records tool. This licensing would start July 2025.
- Project management: annual costs for IT, business, and cross-agency project management for portable benefits. This would start January 2027 and end January 2031.
- Organizational change management: organizational change management for portable benefits, which would start January 2027 and end January 2031.

- Quality assurance vendor: quality assurance program consultation across agencies that would start January 2027 and end January 2031.
 - Out-of-state assessor vendor: out-of-state functional assessment staffing and technology, which would start July 2027.
- Out-of-state claims vendor: out-of-state claims management staffing and technology that interfaces with ProviderOne, which would start July 2027.

The cost per year for these contracts and services are below.

- FY26: \$700,000 - FY27: \$650,000

- FY28 and beyond: \$5,050,000

Part III: Expenditure Detail

III. A - Operating Budget Expenditures

Account	Account Title	Type	FY 2024	FY 2025	2023-25	2025-27	2027-29
567-1	Long-Term Services	State	0	94,000	94,000	6,730,000	16,638,000
	& Supports Trust Acct						
		Total \$	0	94,000	94,000	6,730,000	16,638,000

III. B - Expenditures by Object Or Purpose

	FY 2024	FY 2025	2023-25	2025-27	2027-29
FTE Staff Years		0.6	0.3	17.5	21.0
A-Salaries and Wages		58,000	58,000	3,444,000	4,290,000
B-Employee Benefits		22,000	22,000	1,230,000	1,506,000
C-Professional Service Contracts				400,000	9,600,000
E-Goods and Other Services		8,000	8,000	1,390,000	1,030,000
G-Travel				8,000	8,000
J-Capital Outlays		4,000	4,000	102,000	18,000
M-Inter Agency/Fund Transfers					
N-Grants, Benefits & Client Services					
P-Debt Service				11,000	12,000
S-Interagency Reimbursements					
T-Intra-Agency Reimbursements		2,000	2,000	145,000	174,000
9-					
Total \$	0	94,000	94,000	6,730,000	16,638,000

III. C - Operating FTE Detail: List FTEs by classification and corresponding annual compensation. Totals need to agree with total FTEs in Part I and Part IIIA

Job Classification	Salary	FY 2024	FY 2025	2023-25	2025-27	2027-29
Forms and Records Analyst 3	64,436				1.0	1.0
IT Business Analyst - Journey	107,159					1.0
IT Business Analyst -	118,149					1.0
Senior/Specialist						
IT Project Management -	124,068				0.9	1.0
Senior/Specialist						
Public Benefits Specialist 3	67,715				2.0	2.0
Public Benefits Specialist 4	71,152				1.4	1.4
Social and Health Program	98,042		0.3	0.2	1.0	1.0
Consultant 4						
Social Service Specialist 2	80,469				1.0	1.0
Social Service Specialist 3	84,517				3.6	3.6
Social Service Specialist 5	98,042		0.3	0.2	1.0	1.0
WMS 2 (Administrator for	142,490				1.0	1.0
Nationwide Benefits)						
WMS 2 (Policy, Planning, and	126,510				3.7	4.0
Operations)						
WMS 2 (Vendor Manager)	126,510					1.0
WMS 3 (Legal Analyst)	142,490				0.9	1.0
Total FTEs			0.6	0.3	17.5	21.0

III. D - Expenditures By Program (optional)

Program	FY 2024	FY 2025	2023-25	2025-27	2027-29
Aging and Long-Term Support Administration (050)		94,000	94,000	6,730,000	16,638,000
Total \$		94,000	94,000	6,730,000	16,638,000

Part IV: Capital Budget Impact

IV. A - Capital Budget Expenditures

NONE

IV. B - Expenditures by Object Or Purpose

NONE

IV. C - Capital Budget Breakout

Acquisition and construction costs not reflected elsewhere on the fiscal note and description of potential financing methods.

NONE

IV. D - Capital FTE Detail: FTEs listed by classification and corresponding annual compensation. Totals agree with total FTEs in Part IVB.

NONE

Part V: New Rule Making Required

Provisions of the bill that require the agency to adopt new administrative rules or repeal/revise existing rules.

New or amended rules will be needed to implement this legislation.

Bill # 6072 E SB

Individual State Agency Fiscal Note

Bill Number: 6072 E SB	Number: 6072 E SB Title: LTSS commission recs.					Agency: 540-Employment Security Department		
Part I: Estimates								
No Fiscal Impact								
Estimated Cash Receipts to:								
Non-ze	ro but inde	terminate cost and	or savings. Ple	ase see discussion.				
Estimated Operating Expenditu	res from:	EV 2024	FY 2025	2023-25	2025 27	2027-29		
FTE Staff Years		FY 2024			2025-27 48.9			
		0.0	56.3	28.2	40.9	26.6		
Account Long-Term Services & Supports	Truct	0	9,638,587	9,638,587	15,528,486	7,278,420		
Acct-State 567-1	Trust	١	9,030,307	9,030,307	13,320,400	1,210,420		
Acet State 307 I	Total \$	0	9,638,587	9,638,587	15,528,486	7,278,420		
The cash receipts and expenditure	astimates on	this page very esent the	a most likaly fisaal	impact Easters impact	geting the precision of	those estimates		
and alternate ranges (if appropriate	te), are expla	ined in Part II.	e mosi iikeiy jiscui	трисі. Тисіог <i>s ітр</i> о	icting the precision of	inese estimates,		
Check applicable boxes and foll	_	_						
X If fiscal impact is greater that form Parts I-V.	ın \$50,000 p	per fiscal year in the	current bienniun	n or in subsequent t	nennia, complete en	tire fiscal note		
If fiscal impact is less than S	\$50,000 per	fiscal year in the cu	rrent biennium o	r in subsequent bier	nnia, complete this p	age only (Part I)		
Capital budget impact, com	plete Part IV	V.						
X Requires new rule making,	complete Pa	nrt V.						
Legislative Contact: Bryan V	Vay			Phone: 360-786-73	11 Date: 02/	20/2024		
Agency Preparation: Dan Phi	llips			Phone: 360 902-94	48 Date: 02	/23/2024		
Agency Approval: Lisa He	nderson			Phone: 360-902-92	91 Date: 02	/23/2024		

Anna Minor

OFM Review:

Date: 02/23/2024

Phone: (360) 790-2951

Part II: Narrative Explanation

II. A - Brief Description Of What The Measure Does That Has Fiscal Impact

Significant provisions of the bill and any related workload or policy assumptions that have revenue or expenditure impact on the responding agency by section number.

The engrossed version of the bill removes the following:

- •Employees working under nonimmigrant work visas from notifying their employer. Employees may still elect coverage. These employees would continue to be required to participate in the program should they become permanent residents, since they will no longer be working under a nonimmigrant work visa. (Section 6)
- •Previous version amended RCW 50B.04.055 establishing voluntary exemptions for active-duty service members (section 7).
- •The CBA exemption sunset (section 10).
- •Long-term care insurance holder exemption section (RCW 50B.04.085) that allowed a person who had the exemption to reenter the program (previously section 11).
- •Removes the language "except that they do not meet the duration requirements under RCW 50B.04.050" from section 13 which requires ESD to conduct a pilot project. It is assumed that that to participate in the pilot, eligibility requirements (3 of last 6 years or partial benefits) would be met.

This bill adopts recommendations from the Long-Term Services and Supports (LTSS) Trust Commission, which:

- Provide an option for people to continue in the program after they move out of state, beginning July 1, 2026.
- Establish an automatic exemption for nonimmigrant visa holders.
- Remove the interruption of 5 or more consecutive years language in the 10-year qualified individual (vesting) status option.
- Increase the annual hours threshold for qualified individual benefit determinations from 500 to 1,000.
- Set penalties and interest for noncompliance.
- Create a six-month pilot program prior to benefit launch.

Section 1 adds a new chapter to allow individuals who relocate outside of Washington to elect to continue participating in the LTSS program beginning July 1, 2026. To qualify, individuals must have worked at least 1,000 hours and paid premiums in each of three years prior to relocating, and elect coverage within one year of relocating outside of Washington.

The bill establishes that Employment Security Department (ESD) would assess and collect premiums for individuals who elect portable coverage. Participants are required to submit documentation to ESD verifying their wages or self-employment earnings, or if they have no earnings. A participant is no longer required to submit reports at the age of sixty-seven, unless they are still working and earning wages or have self-employment income.

Portable coverage is permanent, and participants may not withdraw from coverage. ESD may cancel coverage if reports and payments are not made, effective no later than 30 days from the date a written notice is provided to the participant. ESD will adopt rules to implement standards for reporting, documentation requirements, and collection of premiums as established in this section.

Section 3 amends RCW 50B.04.020 to include ESD's responsibility for assessing and collecting premiums for self-employed individuals and those who have elected portable coverage. ESD will include individuals who have elected portable coverage in audits and compliance activities.

Section 5 amends RCW 50B.04.050 to remove the prohibition on any interruption of 5 or more consecutive years in the

10-year qualified individual (vesting) status option and changes the number of hours worked in a year to make that year count toward qualified individual status from 500 hours to 1,000 hours. The section sets a date of July 1, 2030, for benefits to be available to qualified individuals who elect portable coverage.

ESD will modify any associated rules, policies, communications, website references, etc. to reflect the language regarding qualified individual criteria related to the "5 consecutive years language". ESD will build a system to verify that an individual has worked the required number of 500 hours per year for the implementation of benefits, and this change will have minimal impact on that work.

Section 6 adds a new section to chapter 50B.04 RCW to automatically exempt employees who are working in Washington under nonimmigrant work visas rather than requiring them to affirmatively apply for an exemption. Employees working under nonimmigrant visas can choose to participate by notifying their employer, and the employer will then collect premiums from the employee and report and remit to ESD. The worker will then earn eligibility toward the benefit.

ESD assumes that there will be a communications impact to inform workers and employers of the change in law. ESD assumes the estimated population of temporary workers in 2025 will be about 119,000.

Section 9 amends RCW 50B.04.100 to add out-of-state participant premiums and delinquent premiums, penalties, and interest received to the long-term services and supports trust account. ESD will oversee collecting delinquent premiums, penalties, and interest received and ensure funds are deposited in the LTSS trust account.

Section 10 adds a new section to chapter 50B.04 RCW that is modeled after language in the Paid Family and Medical Leave statute regarding employer responsibilities and ESD's authority to assess penalties and interest. The section establishes that ESD will enforce the collection of penalties through conference and conciliation. ESD will align implementation of this section with processes and procedures being developed for Paid Family and Medical Leave.

Section 11 adds a new section to chapter 50B.04 RCW that is modeled after language in the Paid Family and Medical Leave statute regarding procedures the department will use to address delinquent premiums, interest, or penalties. ESD will align implementation of this section with processes and procedures being developed for Paid Family and Medical Leave.

ESD does not anticipate collecting benefit overpayments for this program as Department of Social and Health Services (DSHS) and the Health Care Authority (HCA) manages benefit eligibility and payment.

Section 13 adds a new section establishing that between January 1, 2026, and June 20, 2026, ESD, DSHS, and HCA will conduct a benefits pilot project with no more than 500 participants. The agencies involved in the pilot will provide regular updates to, and consider recommendations from, the Commission. When the pilot project is complete, the agencies must provide a summary of the project, including key operational challenges, to the Commission.

Implementing agencies expect the pilot to include 400 participants. DSHS will lead communications efforts to inform the public and recruit participants with support from ESD and HCA. ESD will adopt rules to implement portions of the pilot.

Section 39 establishes an effective date of the act of January 1, 2025. The agencies named in the act will be expected to have their work implemented by this date.

II. B - Cash receipts Impact

Cash receipts impact of the legislation on the responding agency with the cash receipts provisions identified by section number and when appropriate, the detail of the revenue sources. Description of the factual basis of the assumptions and the method by which the cash receipts impact is derived. Explanation of how workload assumptions translate into estimates. Distinguished between one time and ongoing functions.

Indeterminate. For reference, penalties and interest collected as a share of total Unemployment Insurance (UI) taxes for 2019, 2022, and 2023 (penalties and interest were not assessed during the Covid pandemic) were about 0.9%. LTSS has assessed one full quarter of data to date, 2023Q3, and this was roughly \$335.7 million. Applying the share of penalties and interest to assess premiums from LTSS results in about \$3 million a quarter, or about \$12 million a year. It could be

expected that the share of penalties and interest for LTSS may be higher than of the UI program due to LTSS being a less established program comparatively resulting in more late wage reports or payments. Given this assumption, the share of penalties and interest may be higher. If it were to reach 1.25% the amount of cash receipts due to penalties and could reach about \$4 million a quarter, or \$16 million a year. As the LTSS program is a newer program and there are variations between LTSS and UI, such as WA Cares has a requirement to do conference and conciliations that is not present in the UI program the true estimates behind penalties and interest are unclear, and this amount is indeterminate.

II. C - Expenditures

Agency expenditures necessary to implement this legislation (or savings resulting from this legislation), with the provisions of the legislation that result in the expenditures (or savings) identified by section number. Description of the factual basis of the assumptions and the method by which the expenditure impact is derived. Explanation of how workload assumptions translate into cost estimates. Distinguished between one time and ongoing functions.

See attached expenditure narrative.

Part III: Expenditure Detail

III. A - Operating Budget Expenditures

Account	Account Title	Type	FY 2024	FY 2025	2023-25	2025-27	2027-29
567-1	Long-Term Services & Supports Trust Acct	State	0	9,638,587	9,638,587	15,528,486	7,278,420
		Total \$	0	9,638,587	9,638,587	15,528,486	7,278,420

III. B - Expenditures by Object Or Purpose

	FY 2024	FY 2025	2023-25	2025-27	2027-29
FTE Staff Years		56.3	28.2	48.9	26.6
A-Salaries and Wages		4,547,672	4,547,672	7,425,926	3,442,890
B-Employee Benefits		1,819,069	1,819,069	2,970,371	1,377,156
C-Professional Service Contracts		617,492	617,492	823,728	
E-Goods and Other Services		1,399,996	1,399,996	2,264,155	1,515,980
G-Travel					
J-Capital Outlays					
M-Inter Agency/Fund Transfers					
N-Grants, Benefits & Client Services					
P-Debt Service					
S-Interagency Reimbursements					
T-Intra-Agency Reimbursements		1,254,358	1,254,358	2,044,306	942,394
9-					
Total \$	0	9,638,587	9,638,587	15,528,486	7,278,420

III. C - Operating FTE Detail: List FTEs by classification and corresponding annual compensation. Totals need to agree with total FTEs in Part I and Part IIIA

Job Classification	Salary	FY 2024	FY 2025	2023-25	2025-27	2027-29
Communications Consultant 3	61,404				0.2	0.2
Communications Consultant 4	69,401		0.2	0.1		
Employment Security Program	59,847		7.5	3.8	9.0	9.0
Coordinator 2						
Employment Security Program	66,015		1.0	0.5	1.0	1.0
Coordinator 3						
ES Benefits Specialist 2	59,847		10.5	5.3	10.7	6.4
ES Benefits Specialist 3	666,015		2.3	1.1	4.6	5.2
ES Benefits Specialist 4	72,924		0.8	0.4	0.5	
Fiscal Analyst 3	59,847		1.0	0.5	1.0	1.0
IT App Development - Journey	92,416		3.0	1.5	2.0	
IT App Development -	106,976		1.6	0.8	1.0	
Senior/Specialist						
IT Architecture - Expert	123,835		0.2	0.1	0.2	
IT Architecture - Senior /Specialist	112,340		2.2	1.1	1.4	
IT Business Analyst - Journey	92,416		2.0	1.0	1.0	
IT Data Management -	106,976		0.8	0.4	0.5	
Senior/Specialist						
IT Project Management - Journey	97,038		3.3	1.7	2.0	
IT Project Management -	106,976		0.8	0.4	0.5	
Senior/Specialist						
IT Quality Assurance - Entry	79,994		1.6	0.8	1.0	
IT Quality Assurance - Journey	92,416		1.6	0.8	1.0	
IT Quality Assurance -	101,871		1.6	0.8	1.0	
Senior/Specialist						
IT Security - Senior Specialist	106,976		0.8	0.4	0.5	
IT System Administration - Journey	97,038		2.2	1.1	1.5	
IT System Administration -	101,871		0.8	0.4	0.5	
Senior/Specialist						
Management Analyst 3	66,015		2.0	1.0	1.6	1.0
Management Analyst 4	76,607		2.8	1.4	1.5	
Office Assistant 3	40,714		1.6	0.8	1.5	1.0
Operations Research Specialist	93,343		0.8	0.4	0.8	0.8
Technical Training Consultant	72,924		2.0	1.0	1.6	1.0
WMS Band 2	105,072		1.4	0.7	0.8	
Total FTEs			56.3	28.2	48.9	26.6

III. D - Expenditures By Program (optional)

NONE

Part IV: Capital Budget Impact

IV. A - Capital Budget Expenditures

NONE

IV. B - Expenditures by Object Or Purpose

NONE

IV. C - Capital Budget Breakout

Acquisition and construction costs not reflected elsewhere on the fiscal note and description of potential financing methods.

NONE

IV. D - Capital FTE Detail: FTEs listed by classification and corresponding annual compensation. Totals agree with total FTEs in Part IVB.

NONE

Part V: New Rule Making Required

Provisions of the bill that require the agency to adopt new administrative rules or repeal/revise existing rules.

ESB 6072 will require major rulemaking to update current rules in chapters WAC 192-900 through WAC 192-930 to:

- Define "wages" as remuneration for services performed in and outside of Washington.
- Remove nonimmigrant visas for temporary workers as an option for applying for an exemption.
- Establish that employees who hold nonimmigrant visas for temporary workers will be automatically exempt, unless the employee notifies their employer that they would like to participate.
- Modify associated rules regarding qualified individual criteria related to the "5 consecutive years language."
- Implement standards for reporting and collection of premiums and documentation requirements.
- Establish procedures and processes related to the pilot created under the bill.
- Establish procedures and processes for the penalties and interest authority created under the bill.

II.C - Expenditures

Operations Staffing:

Portable Coverage

ESD assumes the total number of individuals who elect portable coverage could range between 5,000 and 18,000 per year, based on the Milliman Migration Supporting Analysis, May 2023, available through the Washington Office of the State Actuary. To support customers on the high end of the estimate in electing portable coverage when it begins on July 1, 2026, ESD will require a total of 5.6 FTE, including:

- 3.4 FTE ongoing, Employment Security Benefit Specialist (ESBS) 2 to assist with incoming customer calls and emails regarding the portable coverage election process and to process requests. (18,000 inquiries x 0.25 hours per inquiry = 4,500 Hours; 4,500 hours / 1,325 working time per FTE = 3.4 FTE)
- 2.2 FTE ongoing ESBS 3
 - One ESBS 3 to process portable elective coverage requests, conduct fact-finding and make final determinations on elections. There is no historical or comparable process to measure against, but the department estimates that 25% of elections will require 0.35 hours of additional support (25% x 18,000 = 4,500 individuals requiring additional support; 4,500 x 0.35 hours = 1,575 of hours; 1,575 hours / 1,325 working time per FTE = 1.2FTE).
 - One ESBS 3 Hearing Specialist is assumed based on a 1% rate of appeals.
 This assumption is based on exemption related appeal rates in 2023, and using the range between 5,000-18,000 a year, that could result in an additional 50-180 appeals.

Vesting

The number of staff needed to make qualified individual determinations, process redeterminations, and resolve appeals is undetermined. ESD assumes staffing models under development will result in a subsequent requests.

Non-Immigration Work Visa Change

Ongoing operations of section can be absorbed within current staffing.

Penalties and Interest

Beginning January, 1, 2025 the ability to apply penalties and interest (P&I) relating to the LTSS program employers will require customer support for employers who have questions regarding P&I, make determinations on whether to apply P&I through conference and conciliation, and perform additional account reconciliation activities. Many of these activities would happen in concert with the PFML program as employers submit a single report for both programs. ESD has not implemented this functionality currently for the Paid Leave system. Ongoing staffing needs are difficult to project for the WA Cares program as this is the first combined reporting. Our assumption, based on Paid Leave reporting, ESD will require a total of 6 FTE, including:

- 3 FTE beginning January 2025 and ongoing, ESBS2 to support ongoing customer service needs to answer phone calls, emails, and other questions from employers on P&I for the LTSS program and support conference and conciliation efforts with employers.
- 3 FTE beginning January 2025 ongoing, ESBS3 responsible for ongoing account reconciliation efforts.

Pilot Launch

The pilot established in this bill requires ESD to onboard a portion of total staffing needed for qualified individual status determinations earlier to have staff onboard and trained prior to the pilot. The long-term staffing levels for LTTS program staffing have not been identified yet and ESD continues to partner with DSHS and HCA on how the benefit process will work, which will inform future staffing models.

Given the initial projections for application the department expects for the program, what is known at this time surrounding the work that will be needed, and ESD's experience with Paid Leave adjudications, the department estimates that, at a minimum, the need for a customer care team, which would match the same team structure used in Leave and Care Operations.

That team consists of 15 FTE, including 12 ESBS 2, an ESBS 3 serving as a team lead, an ESBS 4 serving as a supervisor, and an OA3 administrative support.

These staff will support the pilot launch and the full program launch the following July. To support the pilot launch, ESD will require a total of 15 FTE beginning October 2025 and ending June 30, 2026, including:

12 FTE ESBS 2 to issue qualified individual's determinations for LTSS program
applications. This work will include reviewing application details, adjudicating
decisions, conducting fact finding with applications, representatives, and employers to
determine eligibility, processing redetermination requests and providing customer service

to customer and coordinating with Department of Social and Health Services (DSHS) when needed.

- 1 FTE ESBS 3 as a team lead, providing lead support to the team. Pursuant to the caseload staffing model, for every 6+ ESBS2s there must be one ESBS3 lead and on ESBS4 supervisor.
- 1 FTE ESBS 4 to supervise the team.
- 1 FTE OA 3 to support document management, mailing, and correspondence for customers in the pilot and at full program launch.

Operations Implementation:

Leave and Care Operations will need to create and modify standard operating procedures, frequently asked questions, and other resources for operations staff to perform the functions of this bill. To support this work, ESD will require a total of 2 FTE, including:

- 1 FTE non-permanent beginning July 1, 2024 and ending October 1, 2026, MA 3 as an operations process coordinator.
- 1 FTE non-permanent beginning July 1, 2024 ending October 1, 2026, Technical Training Consultant (TTC) to create and deliver training to operations staff on the sections of this bill.

Information Technology (IT) Build

ESD assumes a one-time cost to build functionality to support the changes outlined in this bill. This includes those staff and contracts to define, build, test, and deliver the related technologies. These changes in addition to ongoing work related to PFML and LTSS results in the need to create a project team and software delivery and promotion path to ensure these changes do not disrupt other ongoing responsibilities.

IT Related Cloud Costs

ESD uses common cloud-based technology platforms to support PFML and LTSS. In order to deliver these changes in parallel with other PFML and LTSS commitments, the ESD team would create another set of software development and testing environments using cloud-based hosting. No additional hardware would be required to support the build for this bill.

Software cost for FY25 and FY26: \$390,000

Software cost for FY27 and ongoing: \$316,800

IT Related Build Staffing Costs

The Information Technology (IT) Build estimated below includes the resources required to define, design, build, test, and deliver the changes included in this bill. This team will be supplemented by contract FTEs in specialized and hard to fill roles to ensure timely delivery. This analysis is speculative based on estimates of similar work to be completed in PFML as well as based on the completion of work of similar size and complexity, including work that established LTSS exemptions and premium collection. As this work is defined in more detail and as funding and changes for PFML become clearer and more detailed, the team will refine this analysis further which will likely result in adjustments to cost or duration estimates. The additional high-level functionality that will be required as it is currently understood includes:

- Case management and workflows: Includes support for all related interactions with employers, employer representatives and voluntary participants (various kinds of elective coverage, e.g., self-employed, out of state portability, etc.) related to wage reporting and premium assessment, particularly for non-compliant participants.
- Adjustments and Error Corrections: Includes analysis, corrections, changes, adjudication, redeterminations, appeals, etc., related to wage reporting and premium payments.
- Ability for employers and other program participants to be assessed and pay back premiums due per non- compliance (includes employers, employer reps and all forms of elective coverage, including portability).
- Penalties & Interest: Includes appropriate assessment of P&I for non-compliant participants. (includes employers and all forms of elective coverage, including portability).
- Collections/recovery: Includes ability to engage in collections and other recovery
 activities for non-compliant participants (includes employers and all forms of elective
 coverage, including portability).

The LTSS and PFML technology team is organized into a core technical and leadership team, a product management team, and a number of development teams.

 The product management team ensures legislation is implemented successfully by balancing value, usability, feasibility, and sustainability risks. They work with stakeholders to understand the scope of the work and document and prioritize it in the product backlog and portfolio so that the cross functional team working to implement it are prepared for the work.

- Development teams build and test system functionality.
- The leadership team and centralized testing teams support high levels of assurance in system quality overall. That includes global system architecture, build and release management, contract and personnel management, security assurance and environment management.

This structure allows the team to expand and contract to support new bodies of work in parallel with already established commitments. Software is delivered in a series of short time- boxes, referred to as sprints. The team estimated below assumes this functionality will be delivered as it is completed over number of sprints. Since its inception, this team has used an industry standard delivery methodology known as Scrum.

Product management team	A team of product managers, product analysts, and business analysts work with internal and external stakeholders and customers to understand their needs and requirements, create and document the product vision for this implementation, partner with technical teams to identify and document technical solutions for business requirements, and manage and execute the development of work items and backlog to deliver this scope.
Development Team	The Development team will design, build, test and deploy new features and functionality to meet business requirements. A development team includes: IT Project Management Journey Delivery Architect (Application Developer/Architect-Senior/Specialist), Senior Application Developer (IT Application Development – Senior/Specialist), Application Developers (IT Application Development – Journey), Lead SDET-Integrated Test Engineer (IT Quality Assurance – Senior/Specialist), QA Testers (IT Quality Assurance - Journey) DevOps lead (IT Systems Administration – Senior/Specialist), DevOps Specialist (DevOPs) (IT Systems Administration – Journey)
Performance Testing Team	The Performance testing team designs, executes tests and analyzes system and infrastructure performance to ensure the solution performs within established service levels for performance. The Performance testing team includes: Senior/Lead Performance Tester (SDET) (IT Quality Assurance – Senior/Specialist), Performance Testers (SDET) (IT Quality Assurance - Journey).
	The Security testing team designs, executes tests and analyzes system and infrastructure security to ansure the solution meets requirements and

Security Testing Team	infrastructure security to ensure the solution meets requirements and standards. The Security testing team includes: Senior Security Tester (SDET) (IT Security – Senior/Specialist) Security Testers (IT Security – Journey).
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Contracts Manager	The Contracts Manager (WMS2) will support procurements, contracts, contract management and invoicing for needed software, infrastructure, services and service providers.
Operations Support	The Operations Support (MA4) will support division and project management including position establishment, recruitment and hiring; project planning and coordination, organizational change management, project metrics and reporting and other duties as needed
Senior Project Manager	The Senior Project Manager (IT Project Manager Senior/Specialist) will manage the project, teams, stakeholders, communication, and quality assurance throughout the project
Principal Architect	The Principal Architect (IT Architecture Expert) will assist in planning and approve the overall technical framework, design and solution.
Cloud Architect	The Cloud Architect (Application Development Senior/Specialist) will assist in planning and approve the cloud architecture and ensure the selected solution aligns with the divisions cloud framework and architecture.
Test Automation Architect	The Test Automation Architect (Application Development Senior/Specialist) will assist in planning and developing automated tests and testing framework to ensure the solution aligns with the divisions test automation framework and architecture.
Cloud Security Architect	The Cloud Architect (Application Development Senior/Specialist) will assist in planning and approve the cloud security architecture and ensure the selected solution aligns with the division's security framework and architecture.
Senior Development Operations Specialist (DevOPs)	The DevOPs Specialist (IT Systems Administration Senior/Specialist) will lead the work to establish and/or prepare the infrastructure and environment necessary to develop and test the solution.
Development Operations Specialist (DevOPs)	The DevOPs Specialist (IT Systems Administration Journey) will assist in and support the work to establish and/or prepare the infrastructure and environment necessary to develop and test the solution.

LCD Tech Leadership Team	The LCD Technology Leadership team will provide management and oversight of all aspects of the work from resource allocation and assignment to staff supervision, risk management, decision making, sponsorship and support. The LCD Technology Leadership team is comprised of: LCD Tech Manger (IT Senior Manager), LCD AppDev Manger (IT Manager), LCD Operations Manager (IT Manager), SysOPs Manager (IT Manager), Testing Supervisor (IT Project Management - Senior/Specialist) and Agile Coach (IT Project Management - Senior/Specialist)
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	Project/One Time		
IT STAFF	FY 25	FY 26	
IT Project Management – Journey	2.3	3	
IT Architecture - Senior/Specialist	2.2	2.8	
IT APP Development - Senior/Specialist	1.6	2	
IT APP Development – Journey	3	4	
IT Quality Assurance - Senior/Specialist	1.6	2	
IT Quality Assurance – Journey	1.6	2	
IT Quality Assurance – Entry	1.6	2	
IT System Administration - Senior/Specialist	0.8	1	
IT System Administration – Journey	2.2	3	
IT DATA Management - Senior/Specialist	0.8	1	
IT Security - Senior/Specialist	0.8	1	

IT Project Management - Senior/Specialist	0.8	1
Management Analyst 4	0.8	1
IT Architecture – Expert	0.2	0.3
WMS2	0.4	0.5
Total	20.7	26.6
	Project/One Time	
Transformation Staff	FY 25	FY 26
Transformation Staff IT Project Management – Journey	FY 25	FY 26 1.0
IT Project Management –		
IT Project Management – Journey	1.0	1.0
IT Project Management – Journey Product Manager (WMS2)	1.0	1.0

Contracts:

IT Related Contract Costs:

In addition to the staffing costs included above, ESD will require contracted development teams. The contractors included in the technical estimate represent roles that are necessary for some or all technical work. There are two groups of contractors: key roles (e.g., principal architect) and specialty services (e.g., performance testing, security testing). Based on the timelines in the bill, it is unlikely the program would be able to recruit, hire and train FTEs in the "key roles" and due to the specialized and intermittent nature of the work for the specialty services it is more cost effective to utilize contract services.

Role	Year	Hours	Cost
IT Security/IT Systems Administration — Senior/Specialist	2025	188 hours x \$135/hr	\$ 25,380
	2026	252 hours x \$135/hr	\$ 34,020
IT Quality Assurance – Senior/Specialist	2025	377 hours x \$95/hr	\$ 35,815
	2026	503 hours x \$95/hr	\$ 47,785
IT Quality Assurance – Journey	2025	754 hours x \$198/hr	\$ 149,292
	2026	1006 hours x \$198/hr	\$ 199,188
IT Quality Assurance – Senior/Specialist	2025	377 hours x \$125 hours	\$ 47,125
	2026	503 hours x \$125/hr	\$ 62,875
IT Quality Assurance – Journey	2025	377 hours x \$135 hours	\$ 50,895
	2026	503 hours x \$135/hr	\$ 67,905
IT Data Management – Journey	2025	754 hours x \$140/hr	\$ 105,560
	2026	1006 hours x \$140/hr	\$ 140,840
IT Project Management Senior/Specialist	2025	377 hours x \$175/hr	\$ 65,975
	2026	503 hours x \$175/hr	\$ 88,025
IT Architecture Senior Specialist	2025	377 x \$200/hr	\$ 75,400
	2026	503 x \$200/hr	\$ 100,600
IT Architect Expert	2025	170 hours x \$165/hr	\$ 28,050
	2026	226 hours x \$165/hr	\$ 37,290
IT Security	2025	170 hours x \$200/hr	\$ 34,000
Senior/Specialist	2026	226 hours x \$200/hr	\$ 45,200
Contract Cost	2025		\$ 617,492
Contract Cost			\$ 823,728
Total Cost			\$ 1,441,220

<u>Communications Related Costs</u>:

The department anticipates the need to communicate both internally among staff and externally with customers, stakeholders, and the media. This work will require a total of 0.42 FTE, including:

• 0.2 FTE beginning July 2025 and ongoing, Communications Consultant (CC) 3 to distribute updated information to staff throughout the division, assess needs with managers, meet with project team members, and write internal communications

- resources. This position's work also includes possible graphic design needs including custom graphics, branded informational materials, video/sound editing, mailer template support, etc. 300 hours/1500 hours = 0.2 FTE
- 0.22 FTE ending June 2025, CC4 is needed to develop and carry out a medium size communications plan that includes deliverables for one key audience. This position will meet with project team members to discuss project needs and communications plan progress. The CC 4 will also be involved in copywriting, flyer creation, toolkit revisions, other documents, and form updates, etc. They will create and publish content to fit communication strategies, which may include email campaigns, postal mailers, social media, webinars, etc. The CC 4 will modify, create, and update content throughout the website and run updates and new content through review and approval workflows. 330/1500 total hours = 0.22 FTE

Data and Research Related Cost:

Implementation will require research and data analysis support. This work will require a total of 0.8 FTE, including:

 0.8 FTE ongoing, Operations Research Specialist (ORS) to support system and process implementation development, along with the related ongoing user experience research, program reporting, supporting continuous improvement activities, data analysis, evaluation, and operational and quality assurance data support. 1200 hours/1500 = 0.8 FTE.

Finance Related Cost:

The bill creates additional finance workload required for implementing LTSS program premium collections. This work will require a total of 1 FTE, including:

• 1 FTE ongoing, Fiscal Analyst (FA) 3 to provide support to the Leave and Care Division Research and Analysis team to perform employer account research and write off penalties and interest based off of decisions derived from the Compliance teams' audit. 1,500 hours/ 1,500 total hours = 1.0 FTE

Compliance Related Cost

Implementing the bill introduces additional collections and financial recovery workload. The estimated staffing level is based on the current unemployment insurance (UI) staffing that supports financial recovery and collections. The UI staffing level for this work is 28 FTEs. The

department assumes that approximately 1/3 of the UI staff will be required to perform this work for the LTSS program. The FTE estimates below also assume a 30% workload increase beginning in January 2026 with the introduction of portability. Estimates assume similar rates of non-compliance and collections activities required for the LTSS program as UI. Due to the need to build a new capability in this area in the agency, the staffing plan below includes whole FTEs in several cases as this work cannot be assumed to use a shared resource with an existing team or body of work.

The timeline for the staffing assumes a 3-month on-boarding and training period prior to work beginning. The estimates below assume a minimum staffing level to establish a team to activate this work. As the processes and tools that support this work are developed in greater detail, ESD will pursue a future decision package to address additional staffing levels if necessary. This work will require 13 FTE, including:

- 8.0 FTE beginning September 2024, Employment Security Program Coordinator (ESPC)
 2 to implement LTSS program unremitted premium compliance activities and collections. The ESPC 2s will perform intermediate and advanced collection actions to ensure compliance with wage reporting and premium remittance responsibilities for employers.
- 1.0 FTE beginning September 2024 and ongoing, lead ESPC2 will provide coaching, mentoring, and quality review of the team's work on a day-to-day basis and handling more complex and unprecedented cases.
- 1.0 FTE beginning July 2024, ESPC 3 will supervise the team created to support collections and financial recovery activities. This position will oversee hiring and onboarding for the newly created financial recovery and collections team.
- 1.0 FTE beginning September 2024, OA 3 will provide basic and routine administrative functions including documenting filing, imaging, and indexing.
- 1.0 FTE beginning July 2024, TTC to create training materials and provide initial and ongoing training for the financial recovery teams. This position will oversee the creation of training in advance of staff on-boarding beginning September of 2024.
- 1.0 FTE beginning July 2024 and ongoing, MA 3 to produce, and update on an ongoing basis, process documentation, detailed procedures, and perform workload related analysis related to collections and financial recovery activities.

Attorney General's Office (AGO):

The AGO will provide advice to ESD relating to major new and amended rulemaking to implement the bill. The AGO will also assist with developing processes for out of state participation and enforcing premium collection from out of state individuals.

Premium and interest assessment authority will generate 5 additional employer appeals yearly in which the AGO will provide representation in administrative hearings.

- FY25 \$67,000
- FY26 and ongoing -\$39,000

Rulemaking

ESB 6072 will require major rulemaking for a one time cost of \$90,000